Lobbying for Children’s Oral Health at Capitol Hill

by SHEEBA KURIAN, B.D.S., D.D.S.

From March 3 to March 7, pediatric dental medicine faculty and residents from Brookdale University Hospital Medical Center and NYU Langone represented Brooklyn and New York State, along with a few other programs from New York, at the American Academy of Pediatric Dentistry (AAPD) Advocacy Conference in Washington, D.C.

Dr. Sheeba Kurian (Brookdale University Hospital Medical Center), Dr. Reneida Reyes (NewYork-Presbyterian Brooklyn Methodist Hospital) and Dr. Rajesh Adhia (NYU Langone), along with the pediatric dental residents from their respective programs, spent four days discussing current bills for which the AAPD is advocating and went on to lobby with congressional leaders at Capitol Hill. They were able to meet with several senators, members of Congress and/or their advisors.

The following issues were discussed:
1a. Funding Title VII pediatric dentistry
1b. Making dental faculty loan repayments non-taxable to recipient or allowing institutions to offset tax liability.
2. Supporting H.R. 372 (repeal of antitrust exemption

Continued on Page 2
Practice Fusion Changes Business Model — No Longer Free

by ALYSON K. BUCHALTER, D.M.D.

Practice Fusion (PF), an online electronic health record (EHR) whose e-prescription module many SDDS members use for e-prescriptions, was recently purchased by Allscripts. They are changing their business model. Where PF currently is free for all users, as of June 1, 2018 there will be a fee of $99 per provider per month with a required full-year commitment. If you are currently using PF, they will continue to allow you free access to your records for viewing purposes only after June 1, 2018 unless you agree to their fee-based program. It does not matter to them if you use all or just one (the e-prescription module) of the many EHR modules in PF.

To replace PF I have looked into several standalone e-prescribing solutions. The NYSDA-sponsored Schein program is still available. Their rep (her name is Brooklyn, (866) 366-2901) informed me the NYSDA program is $50 to set up (vs. $150 for non-NYSDA members) and $29.95 per month (vs. $35). This is a great member benefit. The only downside is they will not import your PF patient data into their program.

There are other programs. ScriptSure eRx heavily discounts for dental providers. Their fees are $25 per month for one provider, plus $25 per year for the EPCS token. They will not charge for the one-time patient demographic data merge. In addition, they offer one month free if you pay for a full year in advance. Contact their rep, Adam Forman, at aforman@dawsysystems.com.

DrFirst (rep is David Fisher, email dfisher@drfirst.com) is free the first year and then the cost varies (as much as $600 per year) depending on the volume of prescriptions you write (the more prescriptions, the less expensive). They have both a desktop and mobile product. Another option is DxScript/ePACS (rep is Ian Katz, email ian@dx-web.com). The monthly license fee for DxScript is $30 per provider for unlimited e-prescribing. There are no contracts, cancellation fees, setup fees, training fees or support fees. There is an additional fee for EPCS by Symantec/Norton, who will invoice $4.75 per provider per month to perform one-time ID proofing, and ongoing two-factor authentication. They will migrate your patient database from Practice Fusion at no cost.

MD Toolbox is $43 per month, reduced to $38 if you have it on autopay — no signup and free mobile app.

For Softdent users, Carestream has a product fully integrated into Softdent; it is $500 to set up and then $29.95 per month.

This is just a sample of what is available. If you have any questions I am available to help.

Dr. Alyson Buchalter is the chair of the SDDS Dental Benefit Programs Committee.

Lobbying for Children's Oral Health at Capitol Hill

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For health insurance companies)
3. Supporting H.R. 4001
(Student Loan Refinancing and Recalculation Act)

They were extremely cordial and welcoming and were very thankful for all that we are doing for the community. Some of them were very open to our suggestions and requests and have offered to champion our cause for improving children's dental care.

The pediatric dental programs in Brooklyn are happy to be involved in America’s fight for improving the oral health of children, especially in the underserved communities.

Dr. Sheeba Kurian is the director of pediatric dentistry at Brookdale University Hospital and Medical Center.

The Bulletin is the official publication of the Second District Dental Society. It is published monthly, except during June, July, August and September, when it is published bimonthly, by the Journal of the Second District Dental Society, Inc. The opinions expressed are those of the writers and are not necessarily those of the Second District Dental Society. Subscription rates, members, 14.4.5 per year; others, $35.00 per year. Material for publication must be typewritten and double-spaced and must be received six weeks prior to the month of issue. Business communications and requests for advertising rates should be directed to the Second District Dental Society, 111 Fort Greene Place, Brooklyn, NY 11217. The Bulletin reserves the rights to alter or reject any copy.

ADVERTISING POLICY

The SDDS Bulletin and Website welcome advertising as an important means of keeping the dental informed about new and better products and services for the practice of dentistry. Such advertising must be factual, dignified, tasteful, and intended to provide useful product and service information. The publication of an advertisement is not to be construed as an endorsement or approval by the SDDS Bulletin and Website and/or its publisher, the Second District Dental Society, of the product or service being offered in the advertisement unless the advertisement specifically includes an authorized statement that such approval or endorsement has been granted. As a matter of policy, the SDDS Bulletin and Website will sell advertising space when the inclusion of advertising material does not interfere with the purpose of their publication. The SDDS Bulletin and Website reserve the right to accept or reject advertising, at its sole discretion, for any product or service submitted for publication.

The SDDS Bulletin is a publication of the Second District Dental Society.
Hazel M. Badgero was born on February 17, 1893 in the town of Cherry Creek in the county of Chautauqua in upstate New York. Later on, her family moved to the town of Perry (population 3,000) in the county of Wyoming in upstate New York, close to Rochester, where news of Susan B. Anthony headlined local news on the fight for women’s rights. Hazel’s mom was Gertha French and father was Elwin. She also had a brother Ray and sisters Myrtle, Flota and Guila. Hazel’s dad died in 1909 when she was 16. She lived at 122 South Main Street in Perry, about half of a mile from the Perry Public Library.

In 1911, Hazel graduated from Perry High School and went on to graduate from the Rochester Dental Dispensary, a school for dental hygienists in Rochester, NY, as a graduate of the school’s first class of 1916-17. The program ran for a little more than eight months and cost about $135, which included matriculation, tuition, text books and instruments. Here Hazel learned dental hygiene from the fathers of the profession. The head of the Rochester Dental Dispensary was none other than Dr. Harvey J. Burkhart (of NYSDA’s Jarvie–Burkhart award). The clinic had one of the first free (or based on the child’s family’s annual income) dental clinics focused on children up to 16 years of age. It was later renamed the Eastman Dental Dispensary after George Eastman, founder of Eastman Kodak Company, who donated the original funds to build it.

The Eastman Dental Dispensary consisted of many other departments, from an extracting department, an orthodontia department, a research department to even a social service department. The director of the whole dispensary and principal of the hygiene school, Dr. Burkhart, was George Eastman’s dentist and helped him with his myriad of painful dental problems and even made Mr. Eastman his first prosthesis. Dr. Burkhart was able to convince Mr. Eastman into funding the clinic to help eliminate childhood dental disease which George was well aware progressed into adult severe dental problems, which he himself experienced. Today the Eastman Dental Dispensary no longer exists. The hygiene program moved to Monroe Community College in 1964 and the last graduating class of the School for Dental Hygienists of the Eastman Dental Dispensary was in 1965.

Although 97 hygienists passed the licensing exam that first year it was offered (36 from Rochester, another 60 from New York school of oral hygiene and one from the Colorado College of dental surgery), Hazel Badgero has the distinction of being the first dental hygienist licensed in New York on February 1, 1917. Hazel received license no. 1 because the licenses were given out alphabetically by the last name. The photos of Hazel’s class can be seen in Figures 1 and 2, however, no one has been able to identify which one of these pioneering hygienists is Hazel. Don’t be surprised to see the hygienists in the photos without personal protective equipment (PPE) such as gloves, glasses and masks — it was only in 1992 that New York State legislation passed requiring PPE.

Hazel worked as a dental hygienist at the office of Dr. C. M. Read except for a short stay in Binghamton, Alabama, where
ADA Find-a-Dentist: Don't Miss This Great Member Benefit Opportunity!!

Find-a-Dentist, the ADA’s online search tool that allows potential patients to easily find an ADA dentist in their area, launched one year ago this month. And based on the numbers, the response has exceeded the Association’s goals and expectations.

From April 2017 through April 2018, the Find-a-Dentist online search tool received more than 2.2 million site visits. These resulted in over 530,000 searches and more than a million profile views. When compared to the online traffic of the former Find-a-Dentist tool, site visits jumped 1,891 percent from 2016 to 2017.

To promote the online search tool, the initiative includes a national ad campaign, which launched in July 2017. The campaign’s ads are a mix of display advertising, including animated banners on websites, search engine ads and sponsored social media posts. In addition, a three-year collaboration with CVS Pharmacy, which has 7,900 retail locations nationwide, includes the promotion of the Find-a-Dentist online resource.

Prospective patients who visit the Find-a-Dentist online search tool can search and find ADA member dentists in their area based on distance and dental benefits coverage. It also allows patients to contact the practice via email or phone to make appointments.

ADA member dentists with completed profiles with photos are prioritized in the online tool’s search results. As of March 2018, about 48,000 ADA members have profiles with photos.

Dentists can update their Find-a-Dentist profile by logging in to their MyADA page, ADA.org/UpdateNow, using their member ID number and password. For more information or assistance, contact the ADA Member Service Center at (800) 621-8099. For more information on the Find-a-Dentist tool and for resources to help market a practice, visit ADA.org/findadentist.
Choosing dental liability insurance is about trust. Knowing that you have the resources, guidance and expertise to support you...today and tomorrow. So, at a time when others are struggling, MLMIC stands strong, and you can count on this:

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MLMIC STANDS BEHIND YOU
On the evening of Thursday, Mar. 15, Second District Dental Society’s New Dentist Committee held a networking event for Second District Dental Society (SDDS) and New York County Dental Society members at CommonBond’s loft space in SoHo. Dubbed “Network and Chill,” the event attracted over 100 attendees who enjoyed drinks, a delicious assortment of catered foods from Eataly NYC Downtown and the opportunity to relax and mingle with their fellow members.

Guests eased into the night with back and shoulder massages, which were provided by licensed massage therapists. For those who preferred a more active way to unwind, video games, ping pong tables and mini-basketball hoops were set up throughout the loft.

Later in the evening Dr Craig Ratner, a member of the SDDS Loan Forgiveness Program Committee, shared information about Second District’s Dental School Loan Forgiveness Program and encouraged all eligible attendees to apply. SDDS President Dr. Sari Rosenwein and SDDS Past President Dr. Mitchell Mindlin spoke about the importance of organized dentistry throughout all levels of a dentist’s career. In addition, representatives from the event’s partners, Bank of America Practice Solutions and CommonBond, were on hand to discuss practice ownership/transition solutions and student loan refinancing, respectively. Visitors also received a crash course in ergonomics from an A-dec representative.

Many thanks to Dr. Kristine Hassan, chair of the SDDS New Dentist Committee, for planning this event and to Bank of America Practice Solutions and CommonBond for partnering with SDDS on this event. If you missed this event, do not worry -- an encore event is being planned. Watch your email for information.
At the general membership meeting on April 12, 2018, the following SDDS members were elected to serve on the SDDS Nominating Committee:

Dr. John Demas, Dr. Steven Gounardes, Dr. John Halikias, Dr. Richard Oshrain, Dr. Tricia Quartey

These members, along with the five immediate past presidents, will comprise the 2018 SDDS Nominating Committee.

A special thanks to ADA Archivist & Metadata Librarian Andrea Matlak, MS for her assistance in pointing Dr. Segelnick in the right direction, and Christopher Hoolihan the Rare Books & Manuscripts Librarian of the Edward G. Miner Library of the University of Rochester Medical Center for the photos used in the article.

First Licensed Dental Hygienist in New York State

Continued from Page 3

she left in 1921 to return to work for Dr. Read. She worked at the Perry Public Library as an assistant for about five years after retiring from dental hygiene and died on June 17, 1977 at 84 years. Only about a year later in 1978, the original Eastman Dental Dispensary building was abandoned. The clinic changed its name to Eastman Dentistry and joined the University of Rochester’s Institute for Oral Health. In 2007, the original building was converted into a haunted house during Halloween and called the “House of Pain.” There had been some reported paranormal activity at the site. Today the building is a 52-unit affordable housing complex for seniors.

A special thanks to ADA Archivist & Metadata Librarian Andrea Matlak, MS for her assistance in pointing Dr. Segelnick in the right direction, and Christopher Hoolihan the Rare Books & Manuscripts Librarian of the Edward G. Miner Library of the University of Rochester Medical Center for the photos used in the article.

In Memoriam

DR. BERNARD KLAPPER
New York University, 1970

DR. IRVING R. SPECTOR
University of Pennsylvania School of Dentistry, 1956
New York State Dental Association (NYSDA) members continue to receive misleading mailings marketing training programs in OSHA and HIPAA compliance.

There is no special training required by either federal OSHA or HIPAA regulations. The current mailing is from a company called “Medical Compliance” in Washington D.C. The official-looking notice warns: “This notice is a reminder that HIPAA and OSHA training is due May 15, 2018,” and “failure to comply with these annual regulations may result in fines up to $75,000 per violation.” Neither the training requirements nor the May 15 deadline exists.

What actually is required?

**OSHA** mandates offices conduct annual training for employees during each calendar year. This is a requirement that each office review its OSHA policies and protocols with staff annually, document that such training occurred and the names of staff trained. All new employees must be trained when they start work. No “outside” company is needed to conduct this training. This is unrelated to New York State’s infection control coursework for licensure required once every four years.

**HIPAA** requires training whenever policies change substantially enough to warrant training. There is no “timeline” for training and there have not been any significant HIPAA policy changes that would necessitate training. All new employees must be trained when they start work.

NYSDA recommends that members request a copy of the specific regulation whenever a supply company, course provider, insurance company or other vendor advises that there is a “regulatory requirement.”

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**Richmond County Dental Society**

**Annual Golf Outing**

**Thursday, June 28, 2018**

Please join Richmond County Dental Society for a fun day of golf, food and festivities! Staff, family and friends are invited to attend! Not a golfer? Spa day/dinner and dinner-only options are also available.

**Venue**

**New Jersey National Golf Club**

579 Allen Road

Basking Ridge, NJ 07920

**Schedule**

- **11:00 A.M.** Golfer registration
- **11:30 A.M.** Lunch
- **1:00 P.M.** Shotgun start
- **5:00 P.M.** Reception and awards dinner

For full details and registration information, please visit: [www.sddsnj.org/RCDSGolfOuting](http://www.sddsnj.org/RCDSGolfOuting)

*Golf is limited to the first 48 registrants. Sign up today!
PRACTICE FOR SALE — Active practice, mostly fee for service, for sale. Modern digital practice (Dentrix), paperless since 2000. 4 fully equipped rooms and CBCT with Pan and Ceph, plus room for expansion. 10 year lease at reasonable rent. Looking for a well rounded dentist to take over practice. Excellent opportunity not to be missed. Email at nyDDS4u@yahoo.com for more information.

Busy dental office located on 7801 20th Avenue — Bensonhurst, hiring for an ambitious associate. Medicaid provider for Wednesdays, Fridays and Sundays. Chinese, Russian is a plus. Option to buy the practice. Operatory rooms for lease is available! All inclusive. Please email your resume to 7ardendental@gmail.com or call Jessie at (718) 436-1109 or (547) 462-9557.

ORTHODONTIC PRACTICE FOR SALE — Southern Queens. Long established part-time orthodontic practice plus income producing investment property. 3-year average gross $300K from practice. Owner retiring. One-of-a-kind opportunity in unique situation. Contact: djdjrortho@gmail.com

DENTAL OFFICE FOR SUBLET — Prime corner location in Canarsie, Brooklyn. Fully equipped, turn-key situation. GP or specialist. Ideal for recent grad or seasoned practitioner. Up to 4-5 days per week. 700 sq. ft., street level. 2 large operatories, large reception room, business office, lab, darkroom and bathroom. Basement storage. Alarm system. Enough space for future addition of a 3rd operatory. Near public transportation and Belt Pkwy. Possible future purchase of long established private/PPO practice. Call (917) 589-1583 or email: doctorlrl@aol.com.

FOR RENT — State of the art fully equipped office for rent in private building Monday, Friday and/or Sunday. Sirona Panorax; Dexis Digital X-Ray; fully computerized; 2 operatories; N2O2; 1200sf. Option of future purchase of long established private practice is negotiable. Prime location in Bay Ridge. Unique opportunity. Call Dr. D at (917) 658-4954.

FOR LEASE — Dental operatories and office space available for FT/PT lease, affordable rates, NYC centrally located and famous Chrysler Building. Email CMWINC.Chrysler@gmail.com. Call Ranya Weiss (646) 515-1493.

FOR LEASE/SUB-LEASE: BENSONHURST — Brooklyn—fully equipped 5-8 op state-of-the-art facility, available 2-4 days a week, flexible terms, call (917) 689-3911 for more info.

STATEN ISLAND, NY — ESTABLISHED GENERAL PRACTICE & BUILDING FOR SALE — Building includes waiting room, reception, business office, patient bathroom, 5 equipped ops, sterilization station, lab & darkroom. Staff lounge, kitchen & bathroom. Private Doctor’s office w/full bathroom. Ample space for lab tech! Additional storage space & washer/dryer hook-ups. Ideal for GP or Multi-specialty practice. 718-442-1960 or 917-295-6027


FOR LEASE — SOUTH SHORE, STATEN ISLAND — 3 rooms in fully equipped dental office. General dentist or specialist. For 1-3 days per week. Parking lot available. Call Dr. Alan (732) 425-3691.

FREE Shredding Events

Brooklyn Shredding Dates:
Friday, May 18, 2018
and
Friday, August 17, 2018
Location: SDDS Headquarters, Brooklyn, NY
Appointments available from 9:30 A.M.—12 P.M.

Staten Island Shredding Dates:
Friday, June 8, 2018
and
Friday, August 31, 2018
Location: Hilton Garden Inn, Staten Island, NY
Appointments available from 10 A.M.—12:30 P.M.

LIMITED SPACE AVAILABLE. SIGN UP TODAY!
Call SDDS at (718) 522-3939 to reserve your spot.
This course provides dentists and their staff members with the knowledge and skills needed to properly respond to cardiopulmonary and other medical emergencies which can occur in dental offices. The specific advantages and disadvantages of performing CPR within the dental operatory will be discussed. This program utilizes hands-on practice sessions for all participants. Topics to be covered will include heart attacks and strokes (signs and symptoms), sudden cardiac arrest/defibrillation, airway obstruction (choking), respiratory emergencies, anaphylactic reactions, emergency drug kits, and more.

Upon successful completion of this course, participants will gain the knowledge and skills needed to properly respond to cardiopulmonary and other medical emergencies which can occur in dental offices. The specific advantages and disadvantages of performing CPR within the dental operatory will be discussed. This program utilizes hands-on practice sessions for all participants. Topics to be covered will include heart attacks and strokes (signs and symptoms), sudden cardiac arrest/defibrillation, airway obstruction (choking), respiratory emergencies, anaphylactic reactions, emergency drug kits, and more.

Upon successful completion of this course, participants will gain the knowledge and hands-on experience needed to administer CPR safely and effectively. Completion of this course will also satisfy the New York State Education Department’s requirement for licensed dentists.

*This course may not fulfill the CPR certification requirements for staff/faculty of some hospitals/universities. Check with your employer before taking this course.*

*ENROLLMENT IS LIMITED, SO REGISTER EARLY!!!*

CONTINUING EDUCATION COURSE #2018-09
Hilton Garden Inn, Staten Island, NY
Friday, May 11, 2018  •  9 A.M. - 4 P.M.  •  MCEU - 6 HOURS

Demystifying Attachment and Implant Dentistry
Featured Clinician: GEORGE E. BAMBARA, M.S., D.M.D.
Faculty, Rutgers School of Dental Medicine

*Participants are required to bring a clinical case for group discussion. Please include radiographs, diagnostic casts, photographs and/or PowerPoint slides for discussion.*

This all-day program emphasizes the rationale for using precision and semi-precision attachments in the treatment planning of fixed and removable partial dentures, segmented fixed bridges, hybrids, overdentures on natural teeth and implants. Each of these prosthetic options will be discussed in detail, especially implants, which require special treatment planning considerations. The role of the restorative dentist is clarified as the one who initiates treatment planning the number of implants that will ensure success through the use of study models, wax bites, occlusal set-ups and surgical stents.

A clear understanding of what needs to be achieved must be established first by the restorative dentist and communicated to the surgeon and to the patient. Implants must be placed where they can be successfully restored and not just where there is available bone. Greater understanding of these disciplines will lead to greater practice utilization and incorporation of dental attachments in our practices. Various types of coronal and radicular resilient and non-resilient attachments will be discussed including bar joints and bar units, studs and magnets. A logical approach to the treatment planning of attachment dentistry will be presented which ensures long-term success and patient satisfaction. Clinical cases will be reviewed and participants will gather knowledge, excitement and confidence, enabling them to utilize attachments in their daily practice immediately. Toward the end of the session, attendees will participate in treatment planning cases that they are to bring to the course.

Upon successful completion of this course, attendees will:

- Understand the rationale for using attachments in fixed and removable prosthetics on abutments, roots and implants
- Become familiar with precision and semi-precision attachments, studs, rod and tubes, magnets, bars and other types of fixed, segmented, removable and overdenture attachments
- Be able to immediately incorporate attachment dentistry into patient treatment planning
- Learn how to do occlusal setups and create surgical stents
- Learn the “dos and don’ts” in attachment case treatment planning
- Learn what precision and semi-precision attachments are and how they are used in prosthodontic dentistry
- Become familiar with rigid and resilient intracoronal and extra-coronal attachments
- Relining techniques
- A logical approach to begin incorporating attachment dentistry into our treatment planning
- Learn how to take a closer look at the redistribution of traumatic forces to bone, soft tissue, teeth and implants and understand how they are affected

RICHMOND COUNTY DENTAL SOCIETY
MEMBERSHIP MEETING
Bocelli Ristorante, Staten Island, NY
Tuesday, May 15, 2018  •  6 P.M.  •  MCEU - 1 HOUR

Critical Considerations for Posterior Immediate Implants
Featured Clinician: DALE ROSENBACH, D.M.D., M.S.
Faculty, Woodhull Medical Center

In attempting to avoid the healing delay of an extraction socket prior to placing a dental implant when indicated, many clinicians either perform or request immediate implant placement, which consists of surgically placing an implant into an extraction socket. This lecture
This presentation will provide attendees with a brief primer on cancer and the mouth, as well as an introduction to the field of dental oncology. It will include a discussion of the dental management of patients undergoing chemotherapy, radiation treatment, surgical resection and pediatric patients with cancer experience. It will also include dental dosimetric contouring (implants are possible after radiation treatment) and the future of cancer patients and dental oncology.

Various clinical cases pertaining to the aforementioned topics will be reviewed. Upon successful completion of this course, attendees will:

1. Learn the basics of the field of dental oncology
2. Obtain specific guidelines for the preventive and treatment guidelines for the dental management of cancer patients and survivors
3. Review clinical cases involving implant and restorative treatment for oncologic patients
4. Grasp cutting-edge treatment modalities for cancer survivors and medically-complex individuals

Do you know how long you are obligated to store patient records? What information needs to be included in a medical history? Do you know how to legally terminate a professional relationship with a patient? The answer to these and many other legal questions will be provided in the NYSDA risk management course. At the end of this course, you will have a better understanding of:

- How to protect your practice and personal assets
- How to maintain accurate record keeping
- What information is included in a good medical and dental history
- What information is included in a good medical and dental history
- Who gives informed consent and what it includes
- Who owns dental records and how long they must be kept
- What is the dentist’s obligation concerning confidentiality
- When a patient should be referred
- The benefits and mechanism for peer review
Eric J. Ploumis, D.M.D., J.D.
Attorney at Law

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* Office of Professional Discipline representation
* Patient dismissal issues
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To register for any of these courses, call SDDS at (718) 522-3939 or e-mail info@sddsny.org. For a complete course listing, visit sddsny.org or consult your 2018 Continuing Education Program and Activity Guide.
POSITIONS WANTED

PERIODONTIST – 40 years experience in high-volume insurance and union-oriented NYC offices seeks PT associateship with general practice in Manhattan or Brooklyn. Excellent references. Very productive. Call (212) 679-2472.

GENERAL DENTIST AVAILABLE – Experienced General Dentist available 1-2 days/week and alternate Saturdays. Bay Ridge area, Park Slope, North Brooklyn and Staten Island. (917) 301-4436.

POSITIONS AVAILABLE

FT/PT EXPERIENCED DENTIST (BROOKLYN) - Modern, fast paced private practice in Brooklyn is seeking a FT/PT EXPERIENCED DENTIST proficient in performing all phases of dentistry, including molar root canal therapy, surgical extraction, and cosmetic dentistry. If you are looking for a career opportunity with unlimited professional growth potential on a partnership track, as well as a friendly and supportive work environment, please submit your resume to familysmile-dental@gmail.com or call (718) 332-4060 (Tanya). Applicants should be committed to high quality patient care and excellent customer service. Russian speaking and familiarity with EagleSoft software are pluses.

RETIRED DENTIST - Queens practice is seeking a retired Dentist for our new state of the art TMJ, Sleep (Apnea) wellness, and teeth whitening Practice. This position also requires coverage for Dentist on vacation, doing treatment plans, clinical exams of emergency patients, new patients and hygiene department. Please send resume to: drlananogid@gmail.com

GENERAL DENTIST - Busy cosmetic dental office in Brooklyn. Digital x-ray machine. Friendly and experienced staff. Send resume by fax: (718) 376-7652 or by email: ustech@gmail.com or call (917) 400-5073.

STATEN ISLAND - Two dentist, very successful (ins/pvt) practice. Paperless, digital. Great patients and staff. Looking for personable, honest, energetic associate potentially leading to full partnership. Send resume by fax to (718) 356-7943.

GENERAL DENTIST (BROOKLYN) - Busy, very well-established Brooklyn dental practice is seeking a PT Associate with an interest in pursuing future partnership opportunity. Candidate should be proficient in all aspects of general dentistry: crown and bridge, molar root canal, surgical extractions, cosmetic procedures etc., and be willing to learn and grow in a fast-paced, warm and friendly, patient-centered environment. Our business model requires a candidate who not only has strong clinical skills, but is personable, has a solid background in business and technology, and strong managerial skills. If you are interested in exploring a potential full-time career opportunity please email your resume to nesor250@aol.com.

DENTAL CONSULTANT - Needed for large group general and specialty practice. 1) Identifies the prognosis of submitter services and approves/denies based on standard guidelines 2) Returns provider’s calls to discuss treatment plans, policies and insurance limitations 3) Reviews and analyzes professional documentation from providers. Ensures appropriate coding matches appropriate corresponding documentation. Must have 1) A DDS or DMD degree from an accredited Dental school 2) Minimum of 5 years of private practice dentistry 3) Active and unencumbered license 4) Good Standing with Dental Licensing Board of NY 5) Knowledge of Dental products, policies, claims, eligibility, and underwriting guidelines 6) Detail oriented with analytic and problem solving skills. Please contact Dr. Cohen at (516) 445-2538.

GENERAL DENTIST (STATEN ISLAND) - Associate wanted for busy, high-quality, fee-for-service dental practice. Candidate must be experienced in all facets of general dentistry, highly motivated and financially capable of early buy-in of this well-established, state of the art dental practice. Email CV to: dds42group2017@gmail.com

ORAL SURGERY ASSOCIATE POSITION - Looking to hire a full time or part time Oral Surgery Associate in Staten Island. Well established Oral Surgery Practice. Salary competitive and excellent opportunity! Please email CV and contact information to statenislandoms@gmail.com.
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Policies as low as:

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In Territory 1
(Brooklyn, Manhattan, Staten Island, and Bronx).
*for mature Claims Made - Full Time with
$1,000,000/$3,000,000 Limits
Part Time is eligible for a 50% discount

$2,533

In Territory 2
(Queens, Nassau, Suffolk, Westchester, and Rockland).
*for mature Claims Made - Full Time with
$1,000,000/$3,000,000 Limits
Part Time is eligible for a 50% discount

PRI also offers policies starting at $50

For dentists who are new to practice when meeting PRI’s requirements

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3rd Year New Dentist: 25% Discount
4th Year New Dentist: 10% Discount

For over 34 years, PRI has insured the finest healthcare professionals in New York State. As a licensed and admitted carrier regulated by the New York State Department of Financial Services, PRI’s policy holders enjoy all of the regulatory and statutory safeguards and protection afforded by the provisions of the New York State Insurance Law.

See Why So Many Dentists Have Made The Switch

- Claims-Made & Occurrence policies
- Free “Tail” Coverage when meeting PRI’s requirements
- Free “Nose” Coverage when switching to PRI, so you do not have to purchase “Tail” Coverage from your current carrier
- Enhanced limits available that meet Hospital requirements to receive Free Excess Coverage
- Coverage for Botox at no extra charge
- Coverage for Additional Insureds at no extra charge
- No finance charge placed on policies satisfied by quarterly payments
- Free Home Study Risk Management Course
- No deductible on any of our policies
- Aggressive claims handling for which we provide quality support in times of crisis
- Live customer support during business hours to assist you
- Credit card payments available
- Quarterly Risk Management Alerts
- One-time application process
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MINUTES OF THE MARCH 5, 2018 BOARD OF TRUSTEES MEETING
President, Dr. Sari Rosenwein, called the meeting to order at 7:09 P.M.

MOTION PASSED: To approve corrected minutes of the February 5th, 2018 Board of Trustees Meeting, (Dr. Jennifer Katz was mistakenly named as a resident)

PRESENT: Drs. Rosenwein, Buchalter, Sconzo, Bina, Donato, Flagiello, Ariola, Venterina, Bonjorno, Buccigrossi, Demas, Halikias, Hassan, McIntyre, Mindlin, Oshrain, Quatrey, Turchak, Venterina and Medrano-Saldaña

EXCUSED: Drs. Albicocco, Lieb, Butt, Segelnick, Meiselman, Ratner and Teplitsky

GUESTS: Drs. Steven Gounardes, Gisele Richard, James Spencer, Joseph Turchiano, Jennifer Katz, and Drs. Sofiya Khazanovich, Erin Hong, Theresa Eliscar (residents from Interfaith Medical Center) and Mr. Andrew Gounardes

DECEASED MEMBERS:
Dr. John Carlo (Temple University 1969)

PROPOSALS AND ELECTION OF NEW MEMBERS:

ANNOUNCEMENTS:
See "Upcoming Events."

CORRESPONDENCE:
1. Note of thanks from the family of Dr. John McIntyre
2. Note of thanks from the family of Dr. Gabriel Ariola

A moment of personal privilege was requested by the parliamentarian, Dr. Steven Gounardes, who introduced his son, Mr. Andrew Gounardes, general counsel to the Brooklyn Borough President. Mr. Gounardes presented President Rosenwein with a proclamation from Brooklyn Borough President Eric Adams in recognition of her becoming the President of the Second District Dental Society.

REPORT OF OFFICERS AND STAFF:
President — Dr. Sari Rosenwein:
• Progress

Treasurer — Dr. Michael Donato:
• Presented report of account balances and portfolio

Executive Director — Mr. Bernard Hackett:
• In addition to what was emailed previously, Mr. Hackett emphasized the importance of the nominating committee to find and choose qualified individuals for the positions that will be available in the next year.

ADA REPORTS:
None

NYSDA REPORTS:
NYSDA Trustee Report — Dr. James Sconzo (previously emailed):
• Lance Plunkett gave a 20-minute presentation on sexual harassment at the NYSDA Board of Trustees Meeting.
• The Foundation has a Veterans Day Program, encouraging dental offices and hospitals to have a day of dentistry dedicated to treating our nation’s veterans. Anyone who is interested should contact the Foundation.
• The ADA Find-a-Dentist campaign, yet, a lot of members have not signed up.
• Core exchange company (Health Information exchange), enables HIPAA compliant exchange of Protected Health Information. It enables one to send secure, encrypted emails as well as very large files. Members can sign up for $18 a month.
• Lobby Day was very successful; students discussed dental education with members of the NY State legislature.

SDDS REPORTS:
Greater New York Dental Meeting — Dr. Lauro Medrano-Saldaña:
• At present: 95 percent of the 2018 program is set.

New Dentist — Dr. Kristine Hassan:
• There will be a social event for the new dentist on Thursday, March 15 at 8 P.M. at Common Bond Loft 524 Broadway, NY (SoHo).

Finance and Budget — Dr. Steven Gounardes:
• The finance and budget committee met prior to the board meeting. Dr. Gounardes reported on the Society’s financial statement for the year ending 2017. Report is on file.

UNFINISHED BUSINESS:
Election of NYSDA Council Representative — Dr. Mindlin:
• Dr. McIntyre was elected for the NYSDA position of Council of Professional Liability Insurance and Chair of the District’s Liability Claims Committee.

NEW BUSINESS: None

GOOD & WELFARE:

• Dr. Rosenwein wished a quick recovery for Dr. John R. Halikias. She also thanked the Board’s concern for her mother.
• Dr. Buchalter congratulated Dr. Paul Albicocco on his 25th wedding anniversary
• Dr. Buccigrossi congratulated Dr. Bongiorno on the soon-to-be born grandkids number six and seven.
• Dr. Ariola thanked the Board for their condolences for the passing of his mother.
• Dr. Flagiello mentioned a fundraiser was being planned for a state senator which will be held on April 26 at Café Belvedere.

ADJOURNMENT:
Meeting was adjourned at 8:29 P.M.
SDDS
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