By now, most of us are well within our recovery from the horrendous storm that devastated our area. Parts of Brooklyn and Staten Island were hit particularly hard by Superstorm Sandy, that left millions without power, countless without homes and offices, and billions in damages. The storm was well documented by the news over the past month.

Our focus today is on recovery and support for those still in need. Organized dentistry on all three levels: ADA (national), NYSFDA (state), and SDDS (local) have stepped up to the plate to aid those in need.

**ADA Response**

In response to the disaster wrought by Superstorm Sandy, the ADA Foundation created an Emergency Disaster Assistance Grant exclusively for affected dentists. The new emergency resource complements the ADAF’s existing Disaster Assistance Grants Program.

The ADAF is still seeking donations in a national campaign to attract funds for its Disaster Assistance Grants Program.

Emergency Disaster Assistance Grants for victims of Superstorm Sandy were designed to quickly provide up to $1,000 in aid to dentists with immediate emergency need for food, water, clothing, shelter and counseling in the wake of this declared disaster. The deadline for this grant was November 30, 2012.

The ADAF continues to offer its existing Disaster Assistance Grants, which provide up to $5,000 for eligible dentists who have lost property in a declared disaster and to organizations that can provide emergency dental care in areas affected by declared disasters. The $5,000 Disaster Assistance Grant require a more extensive demonstration of financial need, property loss and information about insurance coverage and payments made to the applicant.

The deadline to apply for the $5,000 Disaster Assistance Grant is 60 days after the declared disaster.

The ADA Foundation is seeking monetary donations for its Disaster Assistance Fund. “Given the breadth and severity of the storm, the Foundation anticipates a need greater than the resources available, and invites individual contributions to help fully fund the grants,” ADAF President Dr. Whiston said.

To assist the ADA Foundation in providing assistance to dentists affected by Hurricane Sandy and other declared disasters, make your tax-deductible donation to ADA Foundation by calling 1-312-440-2547 or by visiting www.adafoundation.org.

**NYSFDA Response**

NYSFDA immediately took the lead in posting vital information for the dentists of New York on its website. Executive Director Mark Feldman and the NYSFDA staff spared no time in posting critical recovery information.

The New York State Dental Foundation states the following on their website. “At this time, it is appropriate to turn our attention to helping our fellow NYSFDA members and all our dental colleagues recover their lives and livelihoods. One excellent way to help them is to please open your hearts to all these dentists, including those of our membership in extreme distress, and DONATE TO THE NEW YORK STATE DENTAL FOUNDATION DISASTER RELIEF FUND TODAY.”

The NYSFDA Disaster Relief Fund is a newly formed fund solely dedicated to helping the victims of Superstorm Sandy who practice in New York. The Fund was created the day after the storm. The Fund has since garnered donations from member and component societies throughout New York State as well as from other state dental societies.

Grants from the NYSDF will be made on a case by case basis drawing from applications that have been submitted to the ADA Disaster Relief Fund. It is very important to note that every dollar received by the Fund will be distributed to victims. Nothing will be held back.

Throughout the storm and its aftermath, SDDS staff Shayo, Veronica and our Executive Director, Mr. Hackett, served as an incredible resource for information and coordination for those affected. From spending countless hours just reaching out to those we knew were geographically most

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**CALENDAR OF ACTIVITIES**

**DECEMBER**

Monday 3
CONTINUING EDUCATION COURSE #12-34
SDDS Headquarters, Brooklyn, NY
9:30 AM to 3:30 PM
CPR and Medical Emergencies in the Dental Office
Michael Kalinoff, Certified Instructor

Friday 7
CONTINUING EDUCATION COURSE #12-34
SDDS Headquarters, Brooklyn, NY
9:30 AM to 3:30 PM
CPR and Medical Emergencies in the Dental Office
Michael Kalinoff, Certified Instructor

**JANUARY**

Sunday 6
SDDS INSTALLATION OF OFFICERS
Annual Meeting and Luncheon
The University Club
1 W. 54th Street
New York, NY 10019
12:00 PM to 4:00 PM

Monday 7
CONTINUING EDUCATION COURSE #13-01
SDDS Headquarters, Brooklyn, NY
7:00 PM
CPR and Medical Emergencies in the Dental Office
Michael Kalinoff, Certified Instructor

Friday 25
CONTINUING EDUCATION COURSE #13-01
SDDS Headquarters, Brooklyn, NY
9:30 AM to 3:30 PM
CPR and Medical Emergencies in the Dental Office
Michael Kalinoff, Certified Instructor
Serving The Legal Needs Of The Dental Profession For 50 Years

OFFICE OF PROFESSIONAL DISCIPLINE
LICENSURE AND LICENSE RESTORATION
BUSINESS TRANSACTIONS
THIRD PARTY AUDITS & TERMINATION
ADMINISTRATIVE HEARINGS
PURCHASE & SALE OF PRACTICES
BUSINESS AGREEMENTS
MEDICAID
STATE & FEDERAL CRIMINAL PROCEEDINGS
ESTATE AND REAL ESTATE MATTERS

PARTNERSHIP, EMPLOYEE and INDEPENDENT CONTRACTOR AGREEMENTS

Miles R. Jacobson
Daniel M. Goldberg
Amy T. Kulb
Jeffrey A. Granat

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Superstorm Sandy: Tripartite Responds with Disaster Relief
continued from page 1

vulnerable to coordinating temporary office space with other members, the staff did an incredible job dealing with the enormity of this tragedy.

The SDDS Board unanimously approved a donation of $50,000 to the NYSDF’s Disaster Relief Fund. Craig Ratner, SDDS’ NYSDA Trustee explained, “we understand that SDDS was probably the hardest hit. However, we also understand that there are others hurting throughout the southern part of our state. We wanted to lead by example and ask the other components in our state to do what they can to contribute to the recovery effort.”

An historic collaboration between the Greater New York Dental Meeting (GNYDM) and NYSDA led to the collection of additional contributions from attendees at the Greater New York Dental Meeting. Booths were set up throughout the Javits Center and manned by SDDS, NYSDA and NYSDA volunteers. These monies will also be donated to the NYSDF Fund.

Still much to do

Even though the storm occurred over a month ago, the recovery still continues. There are still many displaced and hurting physically, emotionally, and financially. This month’s Bulletin contains much information regarding where victims may seek aid and where non-victims may donate. Please do what you can. Further resources and information may be found at the following:

ADA Disaster Relief Grants
http://www.ada.org/apPLYforassistance.aspx/grants

The New York State Dental Foundation: http://www.nysdentalfoundation.org/disaster-relief.html

Federal Emergency Management Agency (FEMA)
http://www.fema.gov/1-800-621-3362

U.S. Small Business Administration
http://www.sba.gov

U.S. Department of Labor
http://www.workforcesecurity.doleta.gov/unemploy/disaster.asp

Disaster Unemployment Assistance for up to 26 weeks is available to individuals whose employment or self-employment was directly lost or interrupted due to a declared disaster.

American Red Cross
http://www.redcross.org/

Bank of America Practice Solutions
http://www.bankofamerica.com/small_business/practicesolutions/index.cfm

Answers to Common Questions Regarding Problems Caused by Superstorm Sandy

New York State Dept. of Education Questions and Answers Related to Licenses and Records

Q. I am unable to complete my continuing education requirements on time due to the storm. Will I be allowed extra time to complete these courses?

A. The Office of the Professions will allow professional licensees impacted by Superstorm Sandy additional time to complete required continuing education requirements, if necessary. Licensees whose registration renewal is due in November or December, and who are unable to complete required coursework due to the storm, will have until February 1, 2013 to meet their requirements. Licensees who have lost completion certificates due to the storm should make reasonable efforts to replace lost documents and additional time may be granted during an audit to allow for document retrieval. Should you have questions, please contact the board office for your profession.

Q. My professional records have been lost in a flood or fire or other disaster. What should I do? Will I face professional discipline charges if I do not have these records?

A. Professional licensees should take reasonable steps to maintain professional records. Generally, if professional records that are required, and have taken reasonable steps, to maintain safely are damaged or lost due to a disaster that was beyond your power to prevent, the licensee would generally not be subject to professional conduct charges, if the licensee has taken reasonable steps to use a reputable and reliable restoration service, has provided such service with information on confidentiality requirements, and has obtained the service’s agreement to abide by such requirements.

Q. If I use a professional restoration service to preserve the records of a patient or client would generally not be subject to misconduct charges, if the licensee has taken reasonable steps to use a reputable and reliable restoration service, has provided such service with information on confidentiality requirements, and has obtained the service’s agreement to abide by such requirements.

Q. My license and/or registration form have been lost in a disaster. Can they be replaced?

A. Yes. To replace a lost or destroyed license parchment, please write or call the Records and Archives Unit for an application to replace your license parchment: Office of the Professions, Division of Professional Licensing Services, Attn: Records & Archives Unit, State Education Building, 2nd floor, 80 Washington Avenue, Albany, New York 12234-1000, (518) 474-3817, ext. 380. To replace a damaged, lost or destroyed registration certificate, you need to contact

continued on page 4
Nation Focuses on SDDS Recovery in ADA News

Many stories were reported telling of the horrific disaster that befell our communities and members. Two these were featured by Stacie Crosier of the ADA News Staff in the past month.

Report from Staten Island Dentists help one another recover from storm

Staten Island, N.Y.— Just as Staten Island’s dentists were starting to dig out, work up, power up and receive patients on Monday, November 5, 2012, in the aftermath of Superstorm Sandy, a powerful nor’easter hit Nov. 7, dumping 6 inches of snow on the island and shutting down power, restarting fuel shortages and continuing the chill for residents who have been without power and heat since Oct. 29.

Dr. Robert Flagiello, a Staten Island dentist, considers himself lucky. He and his family were without power for more than a week. They had some minor storm damage on their property, but his office escaped the wrath of the storm. He manages to sneak out to his dental colleagues and neighbors with assistance. After Sandy hit, Dr. Flagiello, his wife, Tina and their dog, picnic in their living room, rearranging furniture and using sleeping bags to take advantage of the warmth of the fireplace, he said. They cooked on their barbecue grill or ate cold food until their power was restored. But other area dentists and residents in general were hard hit. Many were displaced. At press time, Oct. 29, as of Friday, four homes had died—the highest death toll in New York City’s five boroughs and nearly half of all killed in New York City—and many more were still missing. Many dentists in our area had substantial damage to their homes or their offices or both,” said Dr. Flagiello. “My colleague Dr. Florine Segelnick’s decision to do nothing and her company and patients continue to be a terrible blow to them.

Dentists are collecting and medical and dental supplies for disaster assistance. There’s a need for medical masks and gowns, disinfecting solutions and other medical supplies, as well as toothbrushes and toothpaste for displaced residents in shelters. So we’ve asked dentists to contact their state and local dental associations offering help and a place to come back from this. We thank our colleagues and our dental societies offering help and a place to come back from this.

Dr. Stuart Segelnick, a Brooklyn periodontist, is taking his post-Hurricane Sandy life a day at a time. He and his wife Tina and their young son Noah are well and glad to have power, phone service and heat against a week of cold and darkness. But his brand new dental office is totally destroyed by the storm. In March, Dr. Segelnick opened his new office in the Sheepshead Bay neighborhood of Brooklyn, a block from the boardwalk. “I had just celebrated my 20th year of graduating from dental school. I had just saved up enough to invest in the new office. After Sandy, my ceiling was flooded to the ceiling with sea water. Everything was completely destroyed.”

What’s worse is that when he started making calls to get the insurance process started, he learned after two months he didn’t require it for my mortgages and it was very expensive, so she didn’t purchase it. Now I’m out hundreds of thousands of dollars.”

Dr. Segelnick served on a Disaster Mortuary Operational Response Team after Hurricane Katrina. “They called to help with this on my retirement. Presumably, I couldn’t help right now because I was a victim.”

Dr. Segelnick said New York May- or Mayor Michael Bloomberg’s decision on Oct. 28 to name Sheepshead Bay an evacuation zone saved the lives of his office staff and patients. “I’m so thankful we weren’t there when the storm hit,” he said. “We would have been killed. It wasn’t just the wind and the water to the wind that was ironic. People were killed in their homes, their businesses.”

Dr. Segelnick says he will need to rebuild his office, but will take advantage of the opportunity to make improvements. “I’m so thankful we weren’t there when the storm hit,” he said. “We would have been killed. It wasn’t just the wind and the water to the wind that was ironic. People were killed in their homes, their businesses.”

Dentists help one another recover from storm

New York State Employment law tips on paying wages when business are closed due to weather disasters

New York State Employment law tips on paying wages when business are closed due to weather disasters

A. It depends on the pay plan that is in effect for that employee. Some states have statutes that require that employees be paid for two to four hours of report- ing time (New York is not such a state). Thus, you should check for any state or local laws that may be applicable. If the nonexempt employee is paid on a “fixed salary for fluctuating workweek” pay plan, you must pay him his full salary for the week if he works any portion of the workweek. Consequently, if your firm was open on Monday but closed because of inclement weather the remainder of the workweek, you could not pay the nonexempt employee for the days the business was closed. B. You are, of course, always free to recruit an entirely new workforce. You are, of course, always free to recruit an entirely new workforce. You are, of course, always free to recruit an entirely new workforce. Questions A. It depends on the pay plan that is in effect for that employee. Some states have statutes that require that employees be paid for two to four hours of report- ing time (New York is not such a state). Thus, you should check for any state or local laws that may be applicable. If the nonexempt employee is paid on a “fixed salary for fluctuating workweek” pay plan, you must pay him his full salary for the week if he works any portion of the workweek. Consequently, if your firm was open on Monday but closed because of inclement weather the remainder of the workweek, you could not pay the nonexempt employee for the days the business was closed. B. You are, of course, always free to recruit an entirely new workforce. You are, of course, always free to recruit an entirely new workforce. You are, of course, always free to recruit an entirely new workforce. Questions A. It depends on the pay plan that is in effect for that employee. Some states have statutes that require that employees be paid for two to four hours of report- ing time (New York is not such a state). Thus, you should check for any state or local laws that may be applicable. If the nonexempt employee is paid on a “fixed salary for fluctuating workweek” pay plan, you must pay him his full salary for the week if he works any portion of the workweek. Consequently, if your firm was open on Monday but closed because of inclement weather the remainder of the workweek, you could not pay the nonexempt employee for the days the business was closed. B. You are, of course, always free to recruit an entirely new workforce. You are, of course, always free to recruit an entirely new workforce. You are, of course, always free to recruit an entirely new workforce. Questions A. It depends on the pay plan that is in effect for that employee. Some states have statutes that require that employees be paid for two to four hours of report- ing time (New York is not such a state). Thus, you should check for any state or local laws that may be applicable. If the nonexempt employee is paid on a “fixed salary for fluctuating workweek” pay plan, you must pay him his full salary for the week if he works any portion of the workweek. Consequently, if your firm was open on Monday but closed because of inclement weather the remainder of the workweek, you could not pay the nonexempt employee for the days the business was closed. B. You are, of course, always free to recruit an entirely new workforce. You are, of course, always free to recruit an entirely new workforce.
The American Dental Association (ADA) celebrated its 153rd year at the Moscone Center in San Francisco, CA. A capacity crowd enjoyed interesting continuing education courses and an exhibit floor filled with the latest wares from the dental industry. In a separate section of the Moscone Center, the ADA House of Delegates met to deliberate, debate and decide on the important issues before the Association. These issues ranged from simple housekeeping issues to the deliberation over the recognition of a new specialty.

**ADA Officers Elected**

The ADA House elected Dr. Charles Norman III of Greensboro, NC, as President-Elect of the American Dental Association. Dr. Glen D. Hall of Abilene, TX, was elected Speaker of the House, and Dr. Ronald P. Lemmo of Wiloughby Hills, OH, was elected Treasurer.

**Society recognition for dental anesthesiology rejected**

A proposal to make Dental Anesthesiology an ADA-recognized specialty was denied by the House of Delegates on October 22.

Resolution 16 called for dental anesthesiology to become the 10th recognized specialty of the American Dental Association. The American Society of Dentist Anesthesiologists submitted the application for recognition to the ADA Council on Dental Education and Licensure in 2011. The application had been approved for transmission to the House by the ADA Council on Dental Education and Licensure (CDEL), its Committee on Recognition of Specialties and Interest Areas in General Dentistry and the ADA Board of Trustees; however, the resolution failed to receive the required two-thirds majority necessary. A new application for recognition must now wait at least two years.

**Life Member Category Changed**

The ADA House of Delegates passed Resolution 51H-2012 to address the dues rate paid by active life members.

Since 1990, active life members have received a 50 percent reduction in full dues. Beginning with the 2013 membership year, the discount will be reduced to 25 percent. Active life members will continue to receive the same benefits and services as active members who pay full dues.

NYSDA member and Chair of the ADA Council on Membership, Dr. Mark A. Bauman, noted “the average age of ADA members is rising, and the number of members in the active life category is five times larger than it was when the category was created. With the continued aging of the baby boomers, this means a growing number of members who pay full dues.”

**Dues Increase**

The ADA House approved a $10 dues increase making the dues level now $522 for full active members. The original resolution from the ADA Board of Trustees called for a $30 increase. Due to the fiscal responsibility measures taken by the House and the favorable performance of the reserves, the ADA will explore the use of online catalogs and other digital services in place of hard copy materials to meet members’ information needs.

The ways that members use the Library are evolving, and for the next year the ADA will explore the use of online catalogs and other digital services in place of hard copy materials to meet members’ information needs.

The budget cuts, which were proposed by the Board of Trustees, were among several difficult financial decisions made by the House. Fewer than one percent of members used the Library’s services last year, and library usage and methods of research are changing.

The House’s action will result in a reduction of staff in the ADA Library and an end to walk-in member use, book purchases and loans, though reference services and journal article delivery are expected to continue.

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**ADA Library to Change**

The ADA House approved measures to change the way in which members will be able to interact with the ADA Library. Citing a lack of actual use of in-person services and weighing that against the financial constraints of the Association, certain services will no longer be available starting in 2013.

The budget cuts, which were proposed by the Board of Trustees, were among several difficult financial decisions made by the House. Fewer than one percent of members used the Library’s services last year, and library usage and methods of research are changing.

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2012/2013 SDDS CONTINUING EDUCATION COURSE LISTING

SPECIAL INTEREST COURSE

SDDS Headquarters (9:10 AM - 3:10 PM)  
#2012-14  Friday, December 7, 2012  
#2011-01  Friday, January 25, 2013

Hilton Garden Inn (9 AM - 1 PM)  
#2012-04  Friday, February 22, 2013

All CPR courses are 5 MCEUs.

Title:  “CPR & Medical Emergencies in the Dental Office”  
Instructor:  Michael Kaliroff  
Certified Instructor, American Heart Association

Synopsis:  This course provides dentists and their staffs with the knowledge and skills needed to properly respond to cardiorespiratory and other medical emergencies which can occur in dental offices. The specific advantages and disadvantages of performing CPR within the dental operatory will be discussed. This program utilizes hands-on practice sessions for all participants. Topics to be covered will include heart attacks and strokes (signs and symptoms), sudden cardiac arrest/defibrillation, airway obstruction (chooking), respiratory emergencies, anaphylactic reactions, emergency drug kits, and more.

Upon successful completion of this course, participants will gain the knowledge and hands-on experience needed to administer CPR safely and effectively. Participants will receive a 2-year certification card from the American Heart Association as well as continuing education credits. Completion of this course will also satisfy the New York State Education Department’s requirement for licensed dentists.

CONTINUING EDUCATION COURSE #2013-03  
Hilton Garden Inn, Staten Island, NY  
Friday, February 8, 2013  
9 AM - 12 NOON  
MCEU - 1 HOURS

Title:  “Orthodontic Diagnosis and Treatment Planning”  
Clinician:  Peter A. Costalos, D.M.D.  
Former Clinical Instructor, Columbia University College of Dental Medicine

Synopsis:  This course will serve as an introduction to orthodontic diagnosis and treatment planning to the dentist in general practice. Developing a diagnosis is the result of a scientific inquiry and its goal is truth.Orthodontic diagnosis begins with the collection of relevant patient information including the patient questionnaire, the patient’s chief complaint, medical and dental history, physical growth evaluation, social and behavioral evaluation and the clinical evaluation. The clinical evaluation includes evaluation of oral health, occlusion, facial proportions and the analysis of diagnostic records.

From this database of patient information, a prioritized comprehensive problem list is established. The problem list helps establish treatment objectives and eventually a treatment plan, the strategy by which the existing problems are transformed into the desired result and maximal benefit for the patient. Issues faced in developing the treatment plan include the timing of treatment, complexity of the required treatment, predictability of treatment success, and patients’ goals. This process culminates with the determination of a specific therapeutic approach and the appliance system to be used. Upon successful completion of this course, attendees will be acquainted with the use of a problem-oriented approach in establishing an orthodontic diagnosis and ultimately developing an orthodontic treatment plan.

CONTINUING EDUCATION COURSE #2013-05  
Fort Hamilton Community Club, Brooklyn, NY  
Friday, March 1, 2013  
9 AM - 12 NOON  
MCEU - 3 HOURS

Title:  “Oral Surgery 1.0”  
Clinician:  Steven R. Schwartz, D.D.S.  
Faculty, Department of Dentistry, The Brooklyn Hospital Center

Synopsis:  Basic dentoalveolar oral surgical procedures continue to be part of most general practices and whether dentists enjoy these procedures or do them grudgingly depends on their level of preparedness. Topics to be covered during this presentation include:

- The biology of wound healing
- Case selection (when to treat and when to refer)
- Pre-operative patient evaluation (medical history, medications)
- Radiographic utilization, evaluation and interpretation
- Selection of local anesthesia and efficacious techniques
- Useful surgical armamentarium
- Techniques for “routine” and surgical extractions and root recovery
- Ossous procedures, alveoloplasty, tuberosity reduction, excision of tori
- Soft tissue procedures; frenectomy, biopsy
- Evaluation and management of odontogenic infections
- Antibiotics (including prophylaxis) and anesthesics for the oral surgical patient
- Diagnosis and management of post surgical complications

Upon successful completion of this course, attendees should be able to confidently evaluate their patients preoperatively, provide proficient basic oral surgical treatment, make rational selections of medications and effectively manage common post-operative complications.

Are you planning to attend a course at the Fort Hamilton Community Club?  
The Fort Hamilton Community Club is located on a military base. You may be randomly stopped by the Military Police on duty upon entering the base or while on the grounds. Please have your photo ID, driver’s license, current registration and insurance card available for inspection.
2012-2013 SDDS CONTINUING EDUCATION COURSE LISTING

2013-02 “Provisionalization of the Dental Implant Patient”
SDDS Member/Staff $100.00
ADA Member/Staff $85.00
Non-ADA Member/Staff $110.00
ADA Grad Student $60.00
Michael Klein, D.D.S.
Friday, February 1, 2013
Fort Hamilton Community Club
9:00 AM - 12:00 NOON
MCEU - 6 hours
Continental breakfast included

2013-03 “Orthodontic Diagnosis and Treatment Planning”
SDDS Member/Staff $50.00
ADA Member/Staff $60.00
Non-ADA Member/Staff $95.00
ADA Grad Student $35.00
Peter A. Costalos, D.M.D.
Friday, February 8, 2013
Staten Island Hilton Garden Inn
9:00 AM - 12:00 NOON
MCEU - 3 hours
Continental breakfast included

2013-04 “Oral Surgery 1.0”
SDDS Member/Staff $50.00
ADA Member/Staff $60.00
Non-ADA Member/Staff $95.00
ADA Grad Student $35.00
Steven R. Schwartz, D.D.S.
Friday, March 1, 2013
Fort Hamilton Community Club
9:00 AM - 12:00 NOON
MCEU - 3 hours
Continental breakfast included

2013-05 “Update on Diagnosis, Case Selection and Irrigation”
SDDS Member/Staff $50.00
ADA Member/Staff $60.00
Non-ADA Member/Staff $95.00
ADA Grad Student $35.00
Andrew A. Vorasi, D.D.S.
Friday, April 12, 2013
Fort Hamilton Community Club
9:00 AM - 4:00 PM
MCEU - 6 hours
Continental breakfast and luncheon included

2013-06 “Understanding the Code and How It Is Used”
SDDS Member/Staff $50.00
ADA Member/Staff $60.00
Non-ADA Member/Staff $95.00
ADA Grad Student $35.00
Friday, April 12, 2013
Fort Hamilton Community Club
9:00 AM - 4:00 PM
MCEU - 6 hours
Continental breakfast and luncheon included

2013-07 The Dr. Irving E. Gruber Memorial Lecture: “Simplifying Decision Making in Implant Dentistry”
SDDS Member $140.00
ADA Member/Staff $90.00
ADA Graduate Student $150.00
Non-ADA Member/Staff $100.00
Non-ADA Graduate Student $150.00
Frank M.A. Vidjak, D.D.S., M.S.Ed.
Friday, March 15, 2013
Fort Hamilton Community Club
9:00 AM - 4:00 PM
MCEU - 6 hours
Continental breakfast and luncheon included

2013-08 “Stress Reduction in Dental Practice”
SDDS Member/Staff $100.00
ADA Member/Staff $85.00
ADA Graduate Student $110.00
Non-ADA Member/Staff $190.00
Non-ADA Graduate Student $60.00
Michael J. Feldman, D.M.D.
Friday, March 22, 2013
Staten Island Hilton Garden Inn
9:00 AM - 4:00 PM
MCEU - 6 hours
Continental breakfast and luncheon included

2013-09 “CPR and Dental Emergencies in the Dental Office”
SDDS Member/Staff $160.00
ADA Member/Staff $145.00
Non-ADA Member/Staff $280.00
Non-ADA Graduate Student $135.00
MCEU - 5 hours
Continental breakfast and luncheon included

2013-10 “A Team Approach to Successful Treatment Plan Acceptance”
SDDS Member/Staff $170.00
ADA Member/Staff $110.00
Non-ADA Member/Staff $190.00
Non-ADA Graduate Student $60.00
Steve M. Katz, D.M.D. and Kelly Fox-Galvagni, C.D.A.
Friday, April 26, 2013
Staten Island Hilton Garden Inn
9:00 AM - 4:00 PM
MCEU - 6 hours
Continental breakfast and luncheon included

2013-11 “Understanding the Code and How It Is Used”
SDDS Member/Staff $50.00
ADA Member/Staff $60.00
Non-ADA Member/Staff $95.00
Non-ADA Graduate Student $35.00
Friday, April 12, 2013
Fort Hamilton Community Club
9:00 AM - 12:00 NOON
MCEU - 6 hours
Continental breakfast included

2013-12 “A Team Approach to Successful Treatment Plan Acceptance”
SDDS Member $100.00
SDDS Member/Staff $85.00
ADA Member/Staff $110.00
Non-ADA Member/Staff $190.00
ADA Graduate Student $60.00

SECOND DISTRICT DENTAL SOCIETY IS A RECOGNIZED SPONSOR BY THE N.Y.S. EDUCATION DEPARTMENT, ADA CERP AND THE AGD

The Second District Dental Society, in conjunction with the Dental Auxiliary Training Center, is pleased to announce the 28th year of continuation of the comprehensive training course. To meet the demand for trained dental assistants, the dental society co-sponsors this course to assist interested students with a desire to prepare for and work in this exciting career field. Dental assistants who have been trained on the job can significantly improve their job and skills performance with this training. The course is designed to train:

- Those who are interested in preparing to take the DANB exam
- Already employed dental assistants who have limited or no formal training
- Students who are interested in preparing to take the DAT

The all-inclusive course will augment the on-the-job learning experience by giving the theoretical background of the profession of dental assisting and also providing hands-on training in a classroom setting. It has been structured in such a way that the total time required for completion is only 15 sessions totaling 45 hours, plus a 15-hour independent study project, for a total of 60 hours. Topics covered include:

- Dental terminology
- Infection control
- Dental specialties
- 4-handed dentistry
- Dental office emergencies
- Charting
- Sterilization
- Anesthesia
- Dental materials
- Dental anatomy
- Disease transmission
- Operative dentistry
- Dental instrumentation
- Theory of Radiology
- Preventive oral hygiene

Course certificate of achievement will be granted upon successful completion of required course work, attendance and final exam.

Please call DATC toll-free at 1 (888) 595-3282 to register for this program. A payment plan option is available. Also, call us to discuss the DATC “special pathway” for becoming a New York State licensed “certified dental assistant.”

Second District Dental Society
Dental Auxiliary Training Center

Fundamentals of Chairside Dental Assisting

COURSE NUMBER: 2D101-3 (Wednesday evenings) for 15 weeks
DATES: March 6 through June 12, 2013
TIME: 6:30 PM to 9:30 PM
VENUE: SDDS Headquarters, 111 Fort Greene Place, Brooklyn, NY 11217
TUITION: $950
TEXT, LAB & INS FEES: $495

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BENEFIT PROGRAMS SPONSORED BY SDDS

The following programs have been reviewed and approved by the SDDS Board of Trustees as sponsored programs for the benefit of the members of the Second District Dental Society. We strongly suggest that when in the market for your office or professional needs, you consider these sponsored programs first. And don’t forget to always identify yourself as a current member of Second District Dental Society and the New York State Dental Society to receive preferred program information.

Health Insurance Programs
• HealthPass
• Long Island Health Alliance
• John Hancock Long Term Care
A variety of programs are available to meet your needs, whether it’s point-of-service, PPO or HMO. For eligibility information, applications, or to discuss the differences in the various programs, contact Second District’s health insurance brokers, The Garvin Group at (212) 703-7935, (212) 703-7936 or email at garvingroup@att.net.

Dental Malpractice Insurance
• MLMIC (Medical Liability Mutual Insurance Company)
The preferred malpractice program of Second District and the New York State Dental Association is a members-only benefit. For information and application, contact MLMIC at (800) 683-7769 or visit their website at www.mlmic.com.

Credit Card Processing for your office
• Elavon Professional Services Account
The preferred program for processing credit card payments for your patients at very competitive rates is available to all Second District members. For information, contact Elavon at (800) 725-1243, ext. 8512.

Financial Services
• Bank of America
1. For deposit products, call (888) 827-3219
2. For personal credit card application, call (866) 438-6262
3. For Business Credit Application, call (800) 485-2417
4. For Banc America Practice Financing information, call (800) 497-6076

Office Metals Recycling Program
• GREYMAT Environmental Services
Regulatory mandates to recover silver halide from your office x-ray solution, x-ray film, and scrap amalgam or elemental mercury can be easily and affordably met using a variety of programs tailored for your office available through GREYMAT Environmental Services. For information call GreyMat at (718) 394-2144, or (800) 238-1813.

Automated External Defibrillators
• AED Professionals
New York State regulations require dental offices to have an AED device on-site beginning January 1, 2012. Second District has had in place for a number of years a preferred pricing program with AED Professionals. Recently endorsed by NYSDA, you can call them at (888) 541-2337 to explore an affordable AED option for your office.

7/7/2012

Letter to the SDDS Bulletin

This is not the most pleasant letter I have ever written to the dental society. However, I can state with absolute certainty of what I’m about to tell you. When I look at our wonderful leaders, responsible people, the doctors, nurses, and the women dressed in their fine fineries getting awards that they can put on their walls, I say to myself, “don’t you realize the reason why dental incomes are in a state of such a downturn?” We don’t realize the reason why dental incomes are in a state of such a downturn.

I’m 70 years old. I have seen the golden age of dentistry. I used to get in my car at night and worry where I’m going to go to sleep. I say to myself, “don’t you realize the reason why dental incomes are in a state of such a downturn?” We don’t realize the reason why dental incomes are in a state of such a downturn.

One of the answers here (oh heavens, what nerve to say this) is not to create new and more dental schools. The word here revolves around capitalism and competition. No matter how you slice it, if you have 150 students coming out of various schools and if their services are not needed so much, “it’s obvious that we should shut down a great deal of the amount of students and close some of the dental schools.”

Do you know of many sheep herders in any of the five boroughs? Of course, there are seals and some crowns to be done. However, there was a time when children had 15 to 20 decayed surfaces. No more! Largely due to fluoride and good oral health care which is essentially why we became dentists to help the horrible scourge of dental problems. These young dentists, who come out of school with loans that approximate the figures of the national debt, are also being sold various machines and supplies in all likelihood they will never pay off because of the small patient load.

One of the answers here (oh heavens, what nerve to say this) is not to create new and more dental schools. The word here revolves around capitalism and competition. No matter how you slice it, if you have 150 students coming out of various schools and if their services are not needed so much, “it’s obvious that we should shut down a great deal of the amount of students and close some of the dental schools.”

I conclude with the following: In the latest analysis of income in the May 2012 JADA, Mako Vujicic, et.al., conclude that incomes have seriously decreased and that things are not expected to get better financially. They also conclude that if general dentists’ net incomes continue to decrease, older dentists will remain in the work force much longer. All of this portends a difficult time for dentists. This lack of verisimilitude and probity on the part of the “leaders” of the profession to address these problems for the new young dentist, make an older practitioner like myself sad for our noble profession.

Respectfully Submitted, Marvin Grossman, D.D.S. Dr. Grossman is the former Chairman of the Oral Health Coordinating Council of New York and is a present member of the SDDS Peer Review Committee.

We thank Dr. Grossman for his letter. If you would like to express your opinion on this matter or any other, please forward your comments to the SDDS Bulletin via e-mail at Bulletin@sddsny.org.

Classifieds

WRITER NEEDED - Second District Dental Society is seeking a component reporter to write brief articles about noteworthy Second District and Richmond County Dental Society events for publication in the New York State Dental Journal, which is printed six times a year. Applicants must have excellent writing and editing skills, a strong command of English and be actively involved in Second District Dental Society activities. Interested persons should forward their resume and a short writing sample to info@sddsny.org.

FOR SALE - Perio practice for sale in Brooklyn area. Doctor is retiring. $1 million in revenues. Real Estate is also available. Call Dr. Turner (404) 307-5234, email Robin@southeasterntransitions.com

OFFICE SPACE FOR RENT – Boro Park, Brooklyn. 55th St/16th Ave. Modern, walk in street level, dental office. 1-3 treatment rooms, fully equipped, Pan. x-rays. Days available flexible. (718) 651-0700.

SDDS JOB BOARD

ASSOCIATESHIP WANTED
GENERAL DENTIST - I am a highly motivated dentist looking for an associate position. I am trained in molar endo, oral surgery (implants, complex e/o), and advanced treatment planning. Contact Moshe Kalai, Phone: 516-382-5082, Email: mk2836@nyu.edu

GENERAL DENTIST - Competent & outgoing NYU graduate interested in a full time or part time general dentist position starting Aug/Sept. Contact Ryan C Woody, D.D.S. Phone: (714) 488-3399, Email: ryanwoody@gmail.com

GENERAL DENTIST - Highly motivated, general dentist with an excellent bedside manner and proficient in all phases of dentistry seeks FT or PT position in the NY Metro area. Completing busy and well rounded GPR at Kings County Hospital. Graduated NYU 2011. License expected August 2012. I am a hard worker with high ethical standards. Resumes and references available. Please contact Jordan Blank at jordan.blank@nyu.edu or call 516-376-0718

PERIODONTIST - 35 years experience in high-volume insurance and union-oriented NYC offices seeks PT associateship with general practice in Manhattan or Brooklyn. Excellent references. Very productive. Call (212) 679-2472

Please contact Veronica Molina at (718) 522-3939 or vmolina@sddsny.org for details on placing an associateship listing.