RCDS 2019 Installation and Dinner Dance

by CHARLES J. MISTRETTA, D.M.D.

The Richmond County Dental Society (RCDS), the branch society of Second District Dental Society (SDDS), held its 104th annual installation of officers ceremony at the beautiful Richmond County Country Club on Jan. 26. The venue included an extensive cocktail hour and gourmet dinner where SDDS and RCDS members could enjoy the company of their colleagues, as well as relax outside the usual confines of their offices.

Also present was New York State Assemblywoman Nicole Malliotakis, as well as our invited guests of Second District, which included Executive Director Mr. Bernard Hackett.

The invocation was given by Grace Daquila, the spiritual retreat director and owner of Inspired by Grace. A moment of silence was observed for the recent passing of Dr. Steven Ratner, Dr. T. Hansford, Jr., D.M.D.

Continued on Page 3
Spotlight: Dr. Valerie Venterina, RCDS 2019 President

Dr. Valerie Venterina characterizes her career as “varied and sometimes circuitous.” After graduating from Wagner College with a Bachelor of Science degree in nursing, she ran the Brooklyn VA drug and alcohol program as head nurse, developing her supervisory skills and exploring her options for a long-term career. Although Dr. Venterina loved working with Vietnam veterans, she wanted more independence in her career. Dentistry seemed to offer the life balance she sought, so she applied and was accepted to the School of Dental Medicine at SUNY Buffalo (now University at Buffalo). At the time of her acceptance to SUNY Buffalo, women represented only 10 percent of the graduating class.

Dr. Venterina received her Doctor of Dental Surgery degree in 1981 and went on to complete a general practice residency at Staten Island University Hospital. She then began her dental career as a partner in the Brooklyn private practice of her family dentist, Dr. Stephen Nachbar, whom she describes as “a true professional and an excellent clinician.” During her time working with Dr. Nachbar, Dr. Venterina learned much about clinical dentistry as well as the business of dentistry.

It was also during this time that she and Dr. Nachbar saw the evolution of dental insurance and its impact on the profession, a double-edged sword. Dr. Venterina’s desire to formalize her business training and expand her horizons for the future, as well as enhance her personal and professional growth, led her to Wagner College for the second time, where she earned her Master of Business Administration degree in 2004. This education and experience guided her to expand her Brooklyn practice and open an additional location in Staten Island.

Dr. Venterina credits all the decisions she has made over the years to good common sense and, more often than not, gut instinct. She has learned to balance her professional life with the personal; she is an active community member, as well as the proud parent of three extraordinary children – Stephen, who is a licensed New York attorney, and twins Jonathan, a junior at Clemson University, and Katherine, a junior at Cornell University, both of whom plan to follow in their mother’s footsteps. Now that her children are all in post-secondary education, Dr. Venterina believes it is her duty to give back to the profession that has allowed her to accomplish so much. As such, she is now president of the Richmond County Dental Society and a Second District Dental Society trustee, seeking to help steer dentistry through the 21st century and beyond.
Steven S. Schwartz and Dr. Ralph Attanasi. All were past presidents of our Richmond County Dental Society and were highly respected members of our profession and the Staten Island community.

The evening’s events began with RCDS Immediate Past President Dr. Michael Costa giving his farewell address. Dr. Costa was presented with a plaque for his service, as well as the past president’s medallion, and was thanked for all his time and organizational effort during the past year.

The highlight of the evening was the installation of the RCDS executive board, which was performed by SDDS President Dr. Alyson Buchalter. Dr. Valerie Venterina was installed as 2019 RCDS president; also installed were Dr. Charles Mistretta (president-elect), Dr. Lydia Lam (vice president), Dr. Valerie Venterina (president), Dr. Charles Mistretta (president-elect) and Dr. Sandra Scibetta (treasurer). The 2019 RCDS trustees are Dr. Ryan Barrett, Dr. Michael Costa, Dr. Raymond Flagiello, Dr. Phyllis Merlino, Dr. Rebecca Orlick and Dr. Bryan Pieroni. Congratulations to our new officers and board members!

We wish them a successful year working for our Society.

In her address, newly installed RCDS President Dr. Valerie Venterina stated that we are all very fortunate to be part of our profession and that it is our responsibility to care for our patients in the best way possible. She also emphasized the importance of the Society for its support in our professional endeavors, the need for involvement of our members and the responsibility we have to give back to our profession. She noted that our Society constantly monitors the legislative and regulatory issues that may and do affect us every day. Dr. Venterina underscored the need for our younger members to be involved, attend our meetings and aspire to become tomorrow’s leadership. Most importantly, there is strength in numbers. She also accentuated the importance of inviting other dentists to RCDS meetings and letting them know the benefits that our Society has to offer. The audience was encouraged to extend a helping hand to the newest members of our profession so they are able to come to us for assistance or with any concerns they may have and know that we are all here to help.

Because our “Casino Night” theme last year was so successful, we decided to repeat it this year. The roulette, blackjack and dice tables were busy after the installation, and we played with not so real dollars. Prizes that were donated by dental suppliers were raffled at the end of the evening. Our special thanks to the event chair, Dr. Michael Costa, and to Drs. Phyllis Merlino and Valerie Venterina for all their time and effort spent organizing this event. All the attendees had a most enjoyable evening.

RCDS President Dr. Valerie Venterina is the 2019 president-elect of Richmond County Dental Society.
Finding quality office staff can be daunting. There are a number of different employees that a dental office can require such as dentists, receptionists, insurance billers, office managers, dental hygienists, dental assistants, cleaning people... the list goes on. Even though many dentists relate that their employees have been with them for numerous years, we all have experienced staff that have moved, changed careers, gone back to school, passed away or just moved, changed careers, gone... the list goes on. Even hygienists, dental assistants, cleaners, billers, office managers, dental receptionists, insurance employees have been with us for numerous years, we all have experienced the rude behavior that seems to be rampant in this day and age. Let me give you a few examples.

Over this past month, I have been trying to hire a receptionist and have found it very difficult. Amazon and Google haven’t expanded in New York yet, but maybe the job seeker pool is waiting and watching? I’ve called the local temp agencies and they basically send me temps. I’ve placed ads on Indeed.com and Craigslist.org and have had a tremendous amount of responses, 90 percent of which are from applicants who have no experience. And of the 10 percent of respondents who do have experience, most don’t even show up for the interview! After having a nice conversation with a front desk potential employee, on her cell phone, who had responded to my ad, we set up an interview for two days later. I shouldn’t have been so surprised (though I was) to find that after setting aside a half hour of my schedule to meet her, she never arrived. There was no phone call letting me know whether she changed her mind or ran into some emergency problem. I am happy, in a way, that she didn’t show up; although it was an extremely inconsiderate waste of time, it saved me from being in a position to mistakenly employ her.

In my dilemma, I decided to call other local dentists to see if they either knew of any receptionists who wanted a job or if their quality staff knew someone similar looking for work. In speaking with one of these dentists, he told me he had just hired a new front desk person and felt very lucky, knowing how hard it was. About a week later, I happened to meet the same dentist and when I inquired how his new staff member was performing, I was told she quit after her second day. It turned out that the person the dentist hired was the same person who never showed up for her interview with me!

By now I had a few potential employees who interviewed well and was fairly impressed by one who then came in for a paid working day interview. She seemed excited about the position and was going to give her other employer two-week notice (a very good sign of her integrity). We agreed on her first day to “officially” start working at my office and she left that day, by all reports from my staff, very happy. Two weeks zipped by and I was shocked when she didn’t show up for work. I called her cell phone thinking maybe I had the wrong day or to find out if everything was alright. She never answered her phone, nor did she call me back. It was as if she didn’t exist. Did I interview a ghost or was I ghosted?

According to Oxforddictionaries.com, ghosting is “the practice of ending a personal relationship with someone by suddenly and without explanation withdrawing from all communication.” Basically, it’s when someone snubs you by not answering your emails, texts, phone calls, etc. This type of behavior seems to be rampant in our country’s dating scene and is now slowly filtering into the business world.

Email and text messaging, as well as the use of Facebook, Twitter and Snapchat in the electronic world of social media, where people rarely communicate in person, may be contributing to this rude behavior. I was born in Generation X which, as defined by the Pew Research Center, is comprised of individuals born in 1965 to 1980. Most of my employees were born in Generation Y, more commonly known as Millennials (1981-1996), and a few are from Generation Z (1997 – no end year currently adopted). I once employed Baby Boomers (1946 – 1964) and still would, though the employment pool for this group applying to work at my practice has been slim. Generation Z are very comfortable with smart phones and iPads. Everything is “on” and at a “high-speed connection.” Is their idea of life a virtual reality? When faced with times of uncomfortable confrontation, it may be very easy for them to just turn you off!

Today’s advanced communication technology connects the world completely and more thoroughly than ever before. It be-hooves us to enlighten the new generation that ghosting potential employers is unacceptable. The damage to their reputation could be costly and may very well hurt their chances of future employment due to their undesirable conduct. However, knowing how your potential future employees think may lead to a very fruitful initial conversation on educating them on proper business etiquette.

Ask them, after you set up the interview, if they decide not to show up, “Who are you gonna call?” Not Ghostbusters! Please call me.

SDDS Photo of the Month

BY STUART L. SEGELNICK, D.D.S., M.S., SDDS BULLETIN EDITOR
“MLMIC is a gem of a company.”

- Warren Buffett, CEO, Berkshire Hathaway

MLMIC is now part of Berkshire Hathaway.

For more than 25 years, MLMIC has been a leader in dental malpractice insurance. The NYSDA-MLMIC Program is New York’s #1 dental professional liability insurance program. Now, as part of the Berkshire Hathaway family, we’re securing the future for New York’s dental professionals.

When it comes to dental malpractice insurance in New York, nothing compares to MLMIC.

Learn more at MLMIC.com or call (888) 392-0638.
The current “real world” of clinical dentistry involves using new clinical techniques, together with an ever-evolving group of innovative products, technologies and now the digital arena. In today’s economic climate, clinicians have needed to change procedural techniques to reduce treatment time and increase predictability while decreasing cost. In replacing single teeth, there are alternative forms of bridges as well as a plethora of implant systems. Each comes with specific limitations and then the need to make different clinical decisions based on the individual needs of the patient. This program will update the clinician on current techniques and materials in restorative clinical practice, extractions and implants within a dramatically changing economic techniques, together with an ever-evolving group of innovative products, technologies and now the digital arena. In today’s economic climate, clinicians have needed to change procedural techniques to reduce treatment time and increase predictability while decreasing cost. In replacing single teeth, there are alternative forms of bridges as well as a plethora of implant systems. Each comes with specific limitations and then the need to make different clinical decisions based on the individual needs of the patient. This program will update the clinician on current techniques and materials in restorative clinical practice, extractions and implants within a dramatically changing “digital world.”

**EDUCATIONAL OBJECTIVES INCLUDE:**

- Replacing single missing teeth — decision making 2019
- Bridges versus implants versus resin-bonded retainers?
- Impressions 2019 — traditional versus digital
- Incorporating the restoration of dental implants into your practice
- Restorative ceramic decision-making in 2019
- Dealing with external root resorption cases, fractured teeth and implants
- Essential evolving restorative techniques 2019
- Partial Extraction Therapies (PET) — Key component to esthetic restorative dentistry
- The importance of the “pink” component in restorative dentistry

Dentistry is changing at the fastest pace in history. Some practices are thriving while others are not. What sets one practice on a path of success while another struggles? The difference stems from the decisions and actions that dentists take in the 21st century to continue to grow and protect their futures. Every practice today needs a growth and success plan, and it is easier than you think. This seminar is dedicated to showing dentists and their teams the right way to accelerate practice growth and success in a vastly more challenging environment. Dr. Levin has advised practices ranging from start-ups to large dental groups and will teach the proven methods and strategies that create a high level of sustainable success. He will showcase comparative studies of practices in similar situations where one practice has double the high level of sustainable success. He will showcase comparative studies of practices in similar situations where one practice has double the high level of sustainable success. He will showcase comparative studies of practices in similar situations where one practice has double the high level of sustainable success. He will showcase comparative studies of practices in similar situations where one practice has double the high level of sustainable success.

Many dentists today are frustrated because they lack the business background to implement the right changes in the right way for today’s more competitive environment. This seminar cuts through the clutter and theory and goes right to the heart of what needs to be done and how to do it. This highly practical presentation is excellent for both doctors and dental team members and will take your practice to the next level. Upon successful completion of this course, attendees will learn:

- Strategies to increase production ASAP
- Ten statistics that will determine their futures
- Six customer service strategies that “WOW” patients
- Six things great leaders do effectively
- Six changes in dentistry that can make or break a practice
- How to properly bring in new patients
- Five things to do when greeting every patient
- How to work 5-10 fewer years
- How to improve scheduling by 20 percent
Cardiovascular disease is one of the major diseases affecting adults in the U.S. While mortality from heart diseases has been declining steadily recently, hospital admissions related to cardiovascular disease are on the rise, due in part to our aging population. Hypertension remains one of the major risk factors for heart failure in men and women. It is often asymptomatic and many times may only be discovered at a routine check-up with a medical or dental professional.

This program will provide an overview of cardiovascular disease and the medications used in its treatment. Using case scenarios, special emphasis will be given to developing patient management strategies essential for successful treatment planning and proper care of our medically complex dental patients.

Upon successful completion of this program, participants will be able to:

- Discuss the family of cardiovascular diseases and the complex interplay with systematic inflammation and co-morbid diseases
- Review the classes of medications used in the treatment of hypertension along with their pharmacologic effects, adverse reactions and dental implications
- Discuss the mechanism of action of anticoagulants and anti-platelet agents including their adverse reactions and patient care considerations
- Describe the treatment modifications and care planning strategies recommended for dental patients with cardiovascular disease

Upon successful completion of the program, participants will be able to:

- Describe the clinical and radiographic manifestations of osteoporosis, osteonecrosis, osteoradionecrosis and osteomyelitis
- Discuss current, evidence-based management protocols for cancer patients facing H&N radiation and those about to begin anti-resorptive medications
- Develop an algorithmic approach to patients using anti-resorptive medications for osteoporosis fracture prevention
- Identify primary bone malignancies and metastatic lesions that target the jaw

DENTAL PRACTICE FOR SALE — Bay Ridge Parkway Doctors Row prime location, 2 operatories and a third plumbed. Grossing 175K each of last 3 yrs. 65% ins 35% PVT no Medicaid. Excellent choice for relocation. Regular 6mo recall with 300 active patients email alnjdds@optonline.net

DENTAL/MEDICAL BUILDING FOR SALE — Staten Island prime location Richmond Ave. Recently renovated with two levels totaling 2400 square feet. Fully equipped, turn-key situation. Orthodontic set up ready with six chairs. Call (718) 761-8856.

MASPETH/MIDDLE VILLAGE — Seeking dental specialist or specialists to lease former orthodontic office. Contact owner at (917) 304-4702 or mlcorteg@gmail.com for details.

BAY RIDGE, PRIME LOCATION — State-of-the-art, fully equipped, ultra modern office on first floor in private building. 1,200 square feet, handicap accessible, heavy traffic. One block from/train bus. 2 operatories available 1-3 days. Fully computerized, digital Sirona Panorex, Dexis digital x-ray system. TV/computer screens in front/back of treatment rooms, lab, private office, N2O2. Have your own space without the headaches. Turn key situation. Option for future purchase of long established private practice is negotiable. Daily rates also available. Unique opportunity. Contact: Dr. D | (917) 658-4954 | docs@amendentalsmiles.com
#2019-02 The Dr. Irving J. Efron Memorial Lecture: “Single Tooth Replacement 2019 — Options, Limitations and Solutions”

SDS Members $140
SDS Member’s Staff $90
SDS Residents FREE
ADA Members $150
ADA Member’s Staff $100
Non-ADA Members $265
Non-ADA Member’s Staff 165
Federal Service Dentists $70

David A. Garber, D.M.D.
Friday, March 8, 2019

Dyker Beach Golf Course, Brooklyn
9 A.M. - 4 P.M.
MCEU - 6 hours
Breakfast and lunch included

#2019-03 The Dr. Meryl J. Efron Memorial Lecture: “The Successful 21st Century Practice: Why Some Practices are Successful and Others Aren’t”

SDS Members $100
SDS Member’s Staff $85
SDS Residents FREE
ADA Members/Staff $110
Non-ADA Members/Staff $190
Federal Service Dentists $50

Roger P. Levin, D.D.S.
Friday, March 15, 2019

Hilton Garden Inn, Staten Island
9 A.M. - 4 P.M.
MCEU - 6 hours
Breakfast and lunch included

#2019-04 "Bones, Moans and Groans: Conditions and Medications Affecting the Maxilla and Mandible"

SDS Members $50
SDS Residents FREE
ADA Members/Staff $60
Non-ADA Members/Staff $95
Federal Service Dentists $25

Hillel D. Ephros, D.M.D., M.D.
Friday, March 22, 2019

Hilton Garden Inn, Staten Island
9 A.M. - 12 P.M.
MCEU - 3 hours
Breakfast included

#2019-05 "TMD/Orofacial Pain Problems: Recognition and Solutions"

SDS Members/Staff $50
SDS Residents FREE
ADA Members/Staff $60
Non-ADA Members/Staff $95
Federal Service Dentists $25

Donald R. Tannenbaum, D.D.S., M.D.
Friday, April 5, 2019

Dyker Beach Golf Course, Brooklyn
9 A.M. - 12 P.M.
MCEU - 6 hours
Breakfast and lunch included

#2019-06 "Predictable and Profitable Restorative and Esthetic Procedures: Less Stress, Better Results and Happier Patients"

SDS Members $100
SDS Member’s Staff $85
SDS Residents FREE
ADA Members/Staff $110
Non-ADA Members/Staff $190
Federal Service Dentists $50

Marvin A. Fier, D.D.S.
Friday, April 12, 2019

Hilton Garden Inn, Staten Island
9 A.M. - 4 P.M.
MCEU - 6 hours
Breakfast and lunch included

#2019-07 "Restorative Dentistry Update 2019"

SDS Members $100
SDS Member’s Staff $85
SDS Residents FREE
ADA Members/Staff $110
Non-ADA Members/Staff $190
Federal Service Dentists $50

Andrew Koenigsberg, D.D.S.
Friday, May 10, 2019

Hilton Garden Inn, Staten Island
9 A.M. - 4 P.M.
MCEU - 6 hours
Breakfast and lunch included

#2019-08 "Porcelain Veneers: Case Presentations, Simple to Complex"

SDS Members $100
SDS Member’s Staff $85
SDS Residents FREE

Glenn S. Ludwig, D.M.D.
Friday, September 20, 2019

Dyker Beach Golf Course, Brooklyn
9 A.M. - 4 P.M.
MCEU - 6 hours

#2019-09 "New Apical Surgery"

SDS Members/Staff $50
SDS Residents FREE
ADA Members/Staff $60
Non-ADA Members/Staff $95
Federal Service Dentists $25

Robert S. Goldberger, D.D.S.
Friday, October 11, 2019

Dyker Beach Golf Course, Brooklyn
9 A.M. - 12 P.M.
MCEU - 4 hours
Breakfast and lunch included

#2019-10 "Application of Advances in Orthodontic Anchorage Systems into General Practice"

SDS Members/Staff $50
SDS Residents FREE
ADA Members/Staff $60
Non-ADA Members/Staff $95
Federal Service Dentists $25

Ronald D. Mizrahi, D.D.S.
Friday, October 11, 2019

Dyker Beach Golf Course, Brooklyn
9 A.M. - 12 P.M.
MCEU - 3 hours
Breakfast included

"CPR and Medical Emergencies in the Dental Office"

SDS Member $160
SDS Member’s Staff $145
SDS Resident Members FREE
ADA Member/Staff $170
Non-ADA Member/Staff $280
Federal Service Dentists $85

MCEU - 4.5 hours
Breakfast and lunch included

#2019-11 NYSDA Risk Management

SDS Members/Staff $100
SDS Residents FREE
ADA Members/Staff $110
Non-ADA Members/Staff $195
Federal Service Dentists $50

Friday, June 14, 2019

Hilton Garden Inn, Staten Island
9 A.M. - 12 P.M.
MCEU - 6 hours
Breakfast and lunch included

#2019-12 "Single Tooth Replacement 2019 — Options, Limitations and Solutions"

SDS Members $140
SDS Member’s Staff $90
SDS Residents FREE
ADA Members $150
ADA Member’s Staff $100
Non-ADA Members $265
Non-ADA Member’s Staff 165
Federal Service Dentists $70

Hillel D. Ephros, D.M.D., M.D.
Friday, March 8, 2019

Dyker Beach Golf Course, Brooklyn
9 A.M. - 4 P.M.
MCEU - 6 hours
Breakfast and lunch included

#2019-13 "Update 2019"

SDS Members/Staff $85
SDS Residents FREE
ADA Members/Staff $60
Non-ADA Members/Staff $95
Federal Service Dentists $25

Kevin A. Henner, D.M.D.
Friday, July 26, 2019

Hilton Garden Inn, Staten Island
9 A.M. - 4 P.M.
MCEU - 6 hours
Breakfast and lunch included

#2019-14 "Porcelain Veneers: Case Presentations, Simple to Complex"

SDS Members $100
SDS Member’s Staff $85
SDS Residents FREE

Glenn S. Ludwig, D.M.D.
Friday, September 27, 2019

Dyker Beach Golf Course, Brooklyn
9 A.M. - 4 P.M.
MCEU - 6 hours

#2019-15 "Preventive Dentistry: Options, Limitations and Solutions"

SDS Members $140
SDS Member’s Staff $90
SDS Residents FREE
ADA Members $150
ADA Member’s Staff $100
Non-ADA Members $265
Non-ADA Member’s Staff 165
Federal Service Dentists $70

Hillel D. Ephros, D.M.D., M.D.
Friday, March 22, 2019

Hilton Garden Inn, Staten Island
9 A.M. - 12 P.M.
MCEU - 3 hours
Breakfast included

#2019-16 "Application of Advances in Orthodontic Anchorage Systems into General Practice"

SDS Members/Staff $50
SDS Residents FREE
ADA Members/Staff $60
Non-ADA Members/Staff $95
Federal Service Dentists $25

Ronald D. Mizrahi, D.D.S.
Friday, October 11, 2019

Dyker Beach Golf Course, Brooklyn
9 A.M. - 12 P.M.
MCEU - 3 hours
Breakfast included

To register for any of these courses, call SDDS at (718) 522-3939 or email info@sddsny.org. For a complete 2019 CE course listing, visit sddsny.org or consult your 2019 CE Program & Activity Guide.
Classifieds

FOR RENT — Staten Island-Eltingville dental office for rent. Mon. mornings, Tues., Wed. afternoons, Fri-Sun. 3 full ops, Pan, Schick, TV’s in ops. Specialist preferred. YngLeader168@gmail.com

DENTAL PRACTICE FOR SALE: Doctors Row Bay Ridge Brooklyn, three operatories, seventy year practice, part time practice grossing $600,000 yearly. If interested email vvalentino48@yahoo.com

FOR SALE — CANARSIE, BROOKLYN — Long-established private/PPO general practice. No Medicaid or capitation. Fully equipped, turn-key situation. Ideal for recent grad or seasoned practitioner. Prime corner location on main thoroughfare. 700 square feet. Street level. 2 large operatories, large reception room, business office, lab, darkroom and bathroom. Basement storage. Alarm system. Enough space for addition of a 3rd operatory. Near public transportation and Belt Pkwy. Call (917) 589-1583 or email: doctornld@aol.com


FOR SALE — Prime Mid Staten Island location on Hylan Blvd. Opportunity to have business and home under one roof. 1st level has dental plumbing in place and offers flexibility to expand to meet your dental/medical/business needs. Handicapped accessible. 2nd level has large 3 bedrm, eat in kitchen, dining rm, living rm and bathroom. Spacious backyard, large basement for storage. (917) 734-2044.

Peninsula Dental Society Program for 2019

March 8, 2019 Advances in Interdisciplinary Orthodontics: How to Improve Restorative Outcomes Dr. David Sarver Un. of North Carolina

April 5, 2019 Techniques for Expanding the Bounds of Biomimetic Adhesive Dentistry Dr. Ray Bertolotti Loma Linda Un.

May 3, 2019 Selecting the Best Restorative Materials and Techniques to Achieve Excellence Dr. Faroud Hakim Un. of the Pacific

All seminars are held Fridays at The Sands of Atlantic Beach from 8:30 AM - 3:30 PM
For Registration or additional information please call 516-569-1111
POSITIONS WANTED

GENERAL DENTIST AVAILABLE — Experienced general dentist proficient in all phases of dentistry especially molar r.c. Available for you, Tuesday and Wednesday. Lost office during Sandy. (917) 364-8755.

PERIODONTIST — 40 years experience in high-volume insurance and union-oriented NYC offices seeks PT associateship with general practice in Manhattan or Brooklyn. Excellent references. Very productive. Call (212) 679-2472.

GENERAL DENTIST AVAILABLE — Experienced general Dentist available 1-2 days/ week and alternate Saturdays. Bay Ridge area, Park Slope, North Brooklyn and Staten Island. (917) 301-4436.

POSITIONS AVAILABLE

ASSOCIATE WANTED — At 376 Manor Rd, Staten Island, NY 10314. Looking for an associate dentist or someone to rent office space 2-3 days a week. Please send your resume to dimiandental@gmail.com.

ASSOCIATE WANTED — Associate wanted for established family practice in active S.I. location. Restorative and crown and bridge necessary. Ideal for a DDS or DMD with established practice that needs to relocate, or someone starting out. Long term looking for an associateship. ddsstatenisland@gmail.com

Oral Implantologist and Periodontist wanted! Looking for a motivated person who specializes in the prevention, diagnosis, and treatment of periodontal disease, and in the placement of dental implants. The position is located in Staten Island, New York. Please contact the office at (718) 442-8440 or our email Nmattiadds@gmail.com. Thank you.

Drs. Nasso, Olsen and Napolitano — Staten Island, NY

GENERAL DENTIST — Our state-of-the-art dental practice is searching for a skilled and experienced Dentist with excellent communication skills to join our professional team. The ideal candidate for this position has worked with patients of all ages, is proficient in performing regular checkups and complex dental procedures and is committed to the highest quality of patient care. Must be available to work evenings and weekends. DDS or DMD and current license to practice dentistry required. Interested candidates should call (718) 948-5111 or email sofian@nasso-olsen.com

GENERAL DENTIST — General dentist wanted for general and multi-specialty dental practice with locations in Brooklyn and Staten Island. 3 years experience recommended. Proficient in C&B, endo, implant restoration, and Invisalign, all with an eye towards cosmetics. Days/hours flexible for the right person. If you have a positive attitude and are a team player, send your resume to denalexcellence@aol.com or call Dr. Venterina at (917) 689-3911.

FT/PT EXPERIENCED DENTIST (BROOKLYN) — Modern, fast paced private practice in Brooklyn is seeking a FT/PT EXPERIENCED DENTIST proficient in performing all phases of dentistry, including molar root canal therapy, surgical extraction, and cosmetic dentistry. If you are looking for a career opportunity with unlimited professional growth potential on a partnership track, as well as a friendly and supportive work environment, please submit your resume to familysmiledental@gmail.com or call (718) 332-4060 (Tanya). Applicants should be committed to high quality patient care and excellent customer service. Russian speaking and familiarity with EagleSoft software are pluses.

RETIRIED DENTIST - Queens practice is seeking a retired Dentist for our new state of the art TMJ, Sleep (Apnea) wellness, and teeth whitening Practice. This position also requires coverage for Dentist on vacation, doing treatment plans, clinical exams of emergency patients, new patients and hygiene department. Please send resume to: drelananogid@gmail.com

GENERAL DENTIST - Busy cosmetic dental office in Brooklyn. Digital x-ray machine. Friendly and experienced staff. Send resume by fax: (718) 376-7652 or by email: ustech@gmail.com or call (917) 400-5073.

STATEN ISLAND - Two dentist, very successful (ins/pvt) practice. Paperless, digital. Great patients and staff. Looking for personable, honest, energetic associate potentially leading to full partnership. Send resume by fax to (718) 356-7943.
MINUTES OF THE JANUARY 7, 2019 BOARD OF TRUSTEES MEETING

President, Dr. Alyson Buchalter, called the meeting to order at 7:09 p.m.

Motion passed: To accept the minutes as corrected of the December 10, 2018 Board of Trustees meeting

PRESENT: Drs. Buchalter, Albicocco, Bina, Donato, Flagiello, Quartey-Sagaill, Segelnick, Buccigrossi, Bongiorno, Demas, DeLeonibus, McIntyre, Meiselman, Medrano-Saldaña, Oshrain, Teplitsky, Turchak, Butt, Rosenwein, Mindlin, Katz and Sconzo

EXCUSED: Dr. Lieb

GUESTS: Drs. Reneida Reyes, Louis Franzetti, Gabriel Ariola, Kirstin Wolfe, Marc Gainor, Gisele Richard, Constantine Pavlakos, John Halikias and Steven Gounardes; Dr. Michael Nasr (NYC Health + Hospitals/Woodhull); Dr. Dianna Cortese (NewYork-Presbyterian Brooklyn Methodist Hospital) and Drs. Shannel Beckles, Mira Jarmak, Avasa Jagan and Neha Shah (Interfaith Medical Center)

DECEASED MEMBERS:
Dr. Steven Salomon – Tufts University, 1984

NEW MEMBER:
Dr. Tolly Chovev – New York University, 1984

ANNOUNCEMENTS:
See “Upcoming Events” calendar.

REPORT OF OFFICERS AND STAFF:
President — Dr. Alyson Buchalter:
  • Thanked Dr. Halikias for his usual magic at the installation and all who attended
  • Congratulated Dr. Rosenwein for a successful year as president
  • Welcomed new Board members Drs. Katz and DeLeonibus
  • Congratulated new officers and Dr. Quartey-Sagaill as librarian curator.
  • Appointed an ad hoc committee of Drs. Medrano-Saldaña (chair), Sconzo and Butt to bring the names of at least two candidates who could fill the remaining year in Dr. Quartey-Sagaill’s vacant slot to the February BOT meeting for a vote. She also asked the committee to formulate a sentence or two on why they believe their recommendation is a strong one
  • Reminder as per standing BOT policy that new business with an appropriate resolution for Board consideration be sent to Mr. Hackett and Dr. Buchalter at least one week in advance of the meeting
  • Dr. Gounardes will be SDDS parliamentarian for 2019

President-Elect — Dr. Paul Albicocco:
  • CE Committee of Drs. Bina (chair), Bongiorno and Sconzo in place
  • January 5 for the next 2020 Installation and Dr. Halikias will chair
  • The GNYDM appointee is being taken very seriously and he will update the Board at future meetings

Vice President — Dr. Babak Bina:
  • Progress

Treasurer — Dr. Raymond Flagiello:
  • Oral report given discussing Chase operating account and Vanguard portfolio
  • Vanguard’s economic and market outlook for 2019 has been made available to us and is lengthy, full of charts and not confidential

Executive Director — Mr. Bernard Hackett:
  • Recognized the successful installation and pleased to see Dr. DiMango and Judge DiMango,
  • Breakdown of costs forthcoming
  • Report and figures on the directors/officers liability insurance, workers compensation, property and casualty insurance and umbrella policy with minor changes, resulting in a net savings of about $640
  • Welcomed new Board members Drs. Katz and DeLeonibus, also Dr. Quartey-Sagaill as librarian curator
  • Loan Forgiveness Program update: Five applications initiated already. Committee will update us at February meeting
  • Con Edison lighting replacement project should commence in a few weeks to update headquarters with energy efficient replacements to our current lighting. Looking into Wi-Fi improvements as well. Renovation of the peer review exam room to follow.
  • Recognized the dedicated work of our deceased member Dr. Steven Salomon while on the NYSDA Council on Chemical Dependency.
  • Name cards for today’s meeting are to encourage younger and officer members to be up front and senior members to move to the side and back of the Board table.

NYSDA REPORTS:
  Council on Ethics — Dr. Paul Teplitsky (previously emailed):
    • Highlighted importance of good record keeping
    • We are required to submit to peer review

  Council on Dental Benefit Plans — Dr. Alyson Buchalter:
    • Follow-up on report given previously. NYSDA councils are to send their resolutions to the Hod, not the NYSDA BOT

SDDS REPORTS:
  Greater New York Dental Meeting — Dr. Lauro Medrano-Saldaña:
    • Reported a very successful year with record-breaking attendance
    • Dr. Pavlakos’ bundling innovation recognized as boosting revenue
    • 90% of programs and exhibits completed for next year already
    • Dr Medrano-Saldaña put forth a resolution from the GNYDM Organization Committee that read as follows:

Resolved: That the SDDS BOT support and give initial permission to the GNYDM Organization Committee towards exploring the creation of a RAM program in the NYC area during 2020

After some discussion, the resolution was amended,

Resolved: That the SDDS BOT support and give initial permission to the GNYDM Organization Committee towards exploring the creation of a RAM program at the 2020 GNYDM

Motion passed to accept the resolution as amended

UNFINISHED BUSINESS:
None

NEW BUSINESS:
Dr. Buccigrossi put forth a motion:

Resolved: That the SDDS give a donation to the Sullivan Fund in the name of Steven Salomon and refer to the Benevolent Committee to come up with an appropriate amount. It was passed unanimously

GOOD & WELFARE:
  • Dr. Rosenwein thanked everyone for their love and support over the last year and at the installation
  • Dr. Segelnick thanked Shayo, Veronica and Mr. Hackett for all their hard work with the CE program
  • Dr. Gounardes announced that his son, NYS Senator Andrew Gounardes, is having an inauguration ceremony on Sunday, January 27 and all are invited to attend

The officers and Board were asked to stay for an executive session.

ADJOURNMENT: 8:12 p.m.
SDDS
Second District Dental Society
111 Fort Greene Place
Brooklyn, NY 11217-1418

JACOBSON GOLDBERG & KULB, LLP
Attorneys and Counselors at Law
585 Stewart Avenue
Garden City, New York 11530
(516) 222-2330

Serving The Legal Needs Of The Dental Profession For Over 50 Years

OFFICE OF PROFESSIONAL DISCIPLINE
LICENSURE AND LICENSE RESTORATION
BUSINESS TRANSACTIONS
THIRD PARTY AUDITS & TERMINATION
ADMINISTRATIVE HEARINGS
PURCHASE & SALE OF PRACTICES
BUSINESS AGREEMENTS
MEDICAID
STATE & FEDERAL CRIMINAL PROCEEDINGS
ESTATE AND REAL ESTATE MATTERS

PARTNERSHIP, EMPLOYMENT, INDEPENDENT CONTRACTOR AGREEMENTS

Daniel M. Goldberg          Amy T. Kulb          Jeffrey A. Granat